

Exploring the links between Personality Types & Resilience

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ICF Doha, November 2024

Introduction – Steve Howe



- > 35 Years in the IT Services Industry
- 25 years in Leadership roles General Management and Sales
- Hewlett Packard Enterprise for 13 years
 - VP Global Consulting with \$1bn P & L responsibility
- Left HPE in Oct 2017 to drive a more balanced lifestyle of consulting, executive coaching, university lecturing and adventures!









Where in the World?















Agenda

- Introduction
- What is Resilience?
- Characteristics of highly resilient people
- The ResilienceBuilder Model, Assessment Tool and Report
- Myers Briggs Type Index (MBTI) overview
- Resilience and Personality Types
 - Research
 - Data Insights
- Summary
- Q & A
- Close





What is Resilience?



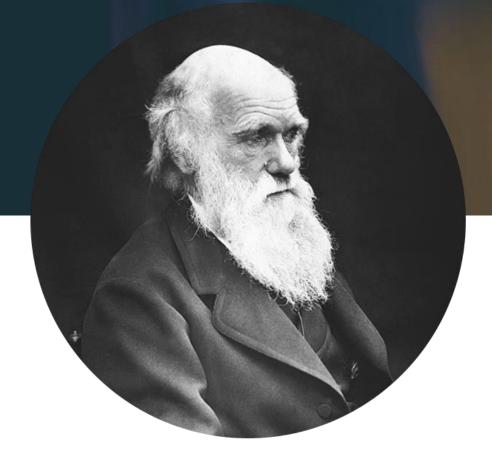
The capacity to recover quickly from difficulties; toughness



The ability to withstand or overcome adversity and successfully adapt to change and uncertainty; flexibility



The ability of a substance or object to spring back into shape; elasticity



"It is not the strongest of the species that survives, nor the most intelligent; it is the one most adaptable to change."

Charles Darwin



Building Resilience



We are born with a level of inbuilt resilience, but how we build on this depends on our life's circumstances and our responses.



Resilience can only be developed when we experience setbacks and work through them.



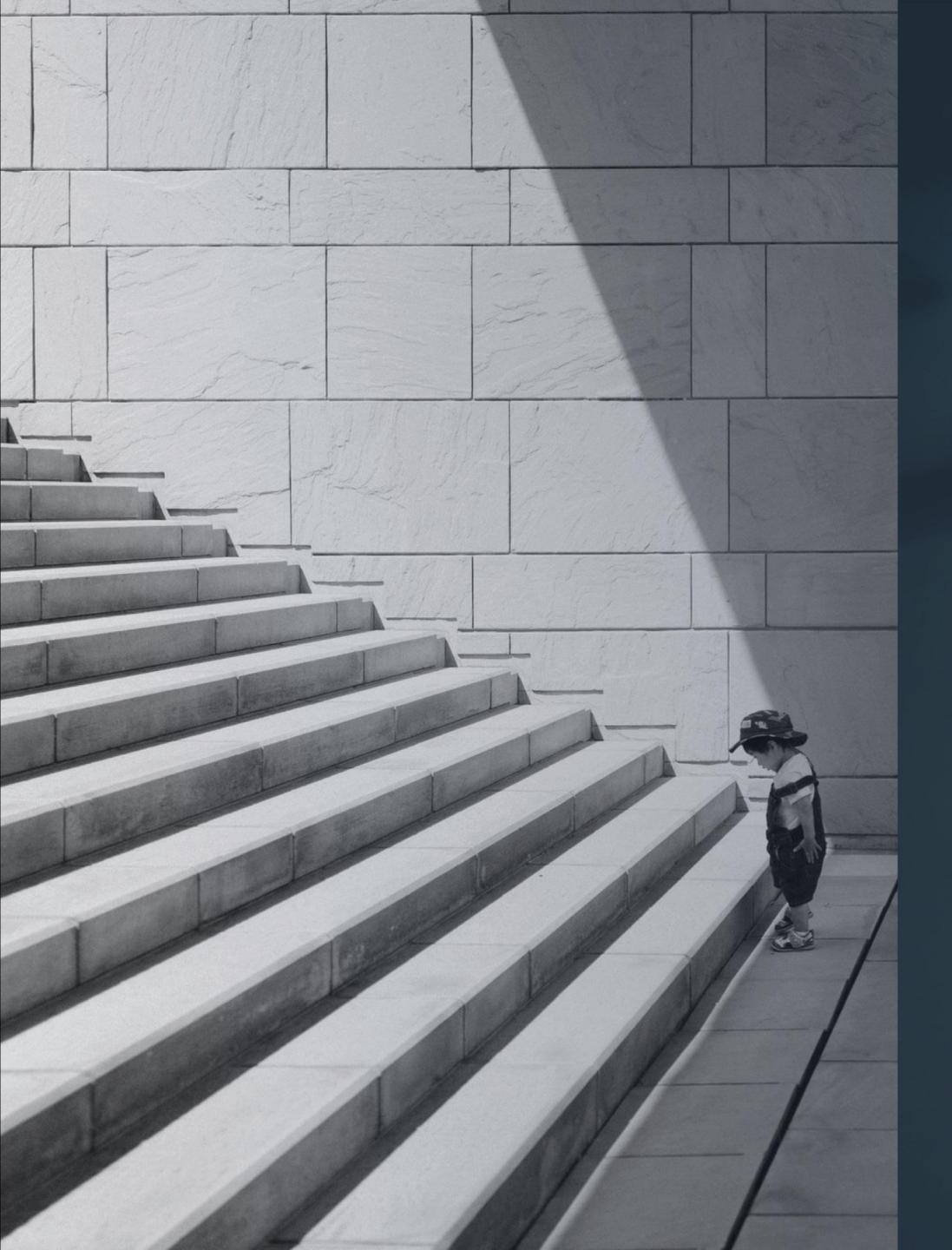
Setbacks provide us with the opportunity to learn new skills and equip ourselves for challenges which may arise in the future.



Avoiding challenging situations can be detrimental to our ability to cope with adversity.



We can actively develop our level of resilience and our ability to cope with difficult situations going forwards.





Why Resilience is Important



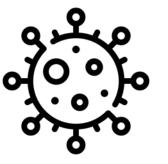
Globally, 5% of the population suffers from some form of depression and 13% suffers from some form of mental illness.*



Younger people are generally more anxious and pessimistic than previous generations, with around 1 in 5 children and adolescents suffering from a mental health disorder globally.*



Burnout is increasingly common in the workplace, with increased levels of absence due to mental illness estimated to cost the global economy \$1 trillion each year.*



The Covid-19 pandemic together with the global economic situation, climate change, conflict and the energy crisis all contribute to an increase in anxiety and depression.





In future, organisations will need to provide a positive and flexible working environment with a culture supportive of change, adaptability and learning, along with a focus on relationships and networks.



What Makes a Person Resilient



? What do you think are the key characteristics of a highly resilient person?





Optimism, adaptability and persistence, with the ability to manage stress effectively.



A sense of purpose and meaning to their lives, with clear goals aligned to their personal values.



Taking care of themselves through healthy eating, regular exercise, restful sleep and a good work/life balance.



High levels of self-awareness, self-efficacy and self-esteem, with the ability to manage their emotions.



A highly supportive network of family, friends and colleagues – people they can trust and confide in when things get tough.



PURPOSE

(A)

Having a clear sense of purpose and defined goals.

SOCIAL SUPPORT

Having a strong social support network of family, friends and colleagues.

EMOTIONAL INTELLIGENCE

EQ

High levels of Emotional Intelligence (EQ) enable us to recognise and manage our emotions.

PHYSICAL STAMINA

Good exercise, nutrition and restorative sleep are critical to improving resilience.

MENTAL

Mental strength determines how well we cope with daily challenges, and how adaptable we are.



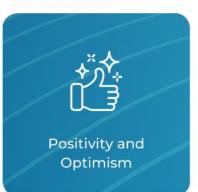
Mental Strength

Sub-facets





















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Purpose

Sub-facets









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RESILIENCEBUILDER®

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Physical Stamina

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Emotional Intelligence

Sub-facets



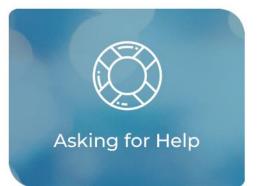












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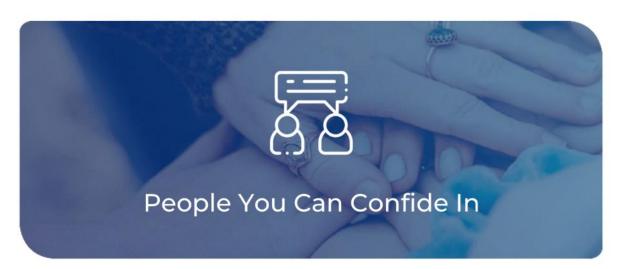
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Social Support

Sub-facets







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Sub-Facets most correlated with Resilience

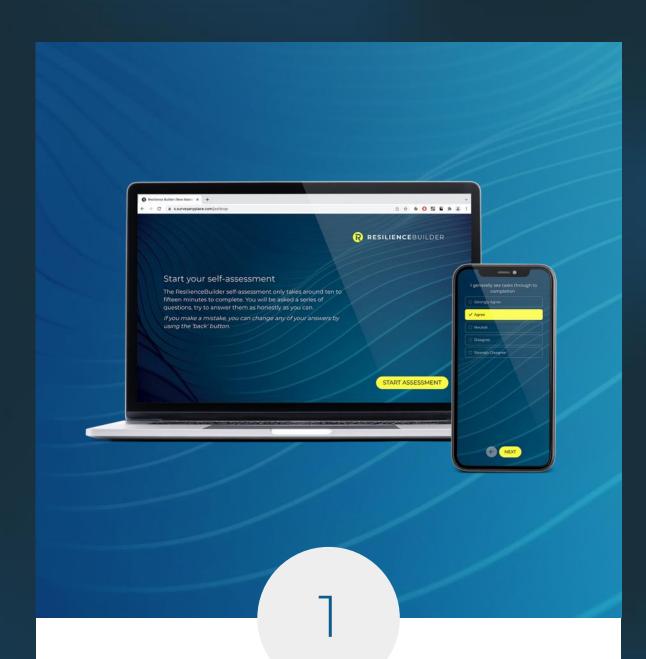


Based on ResilienceBuilder Data Analysis 2024

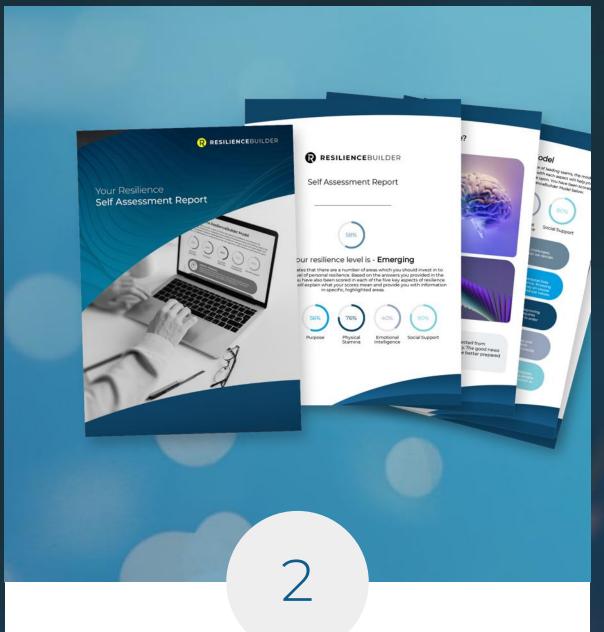
	Sub-Facet	Correlation Co-efficent
1.	Managing Stress	0.884
2.	Positivity	0.853
3.	Self Confidence	0.834
4.	Adaptability	0.765
5.	Managing Emotions	0.756
6.	Self Awareness	0.706
7.	Self Efficacy	0.673
8.	Prioritisation	0.605



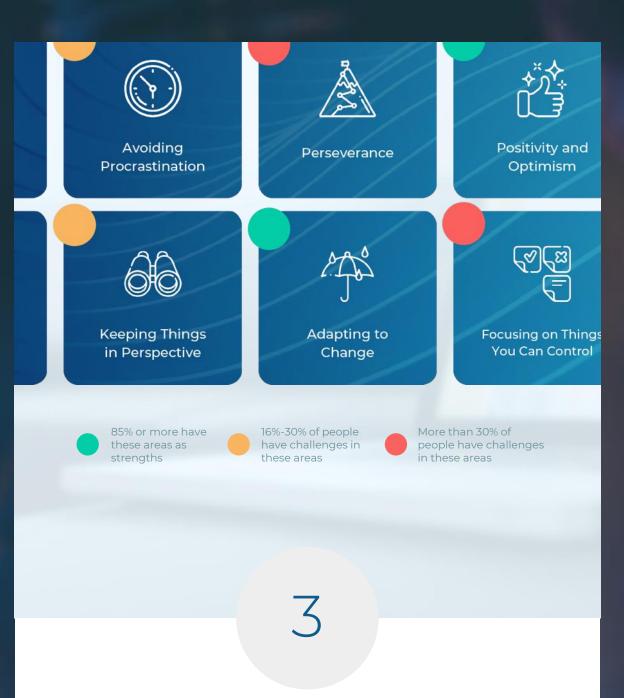
Resilience Builder Overview & Flow



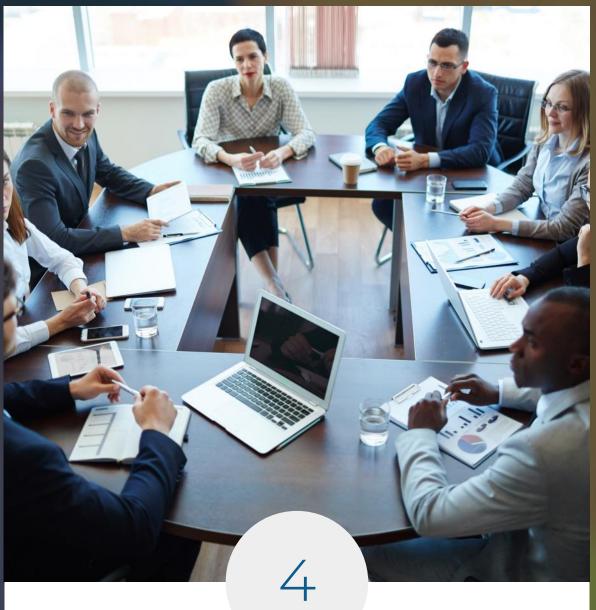
RESILIENCEBUILDER®
ASSESSMENT TOOL



PERSONALISED REPORT



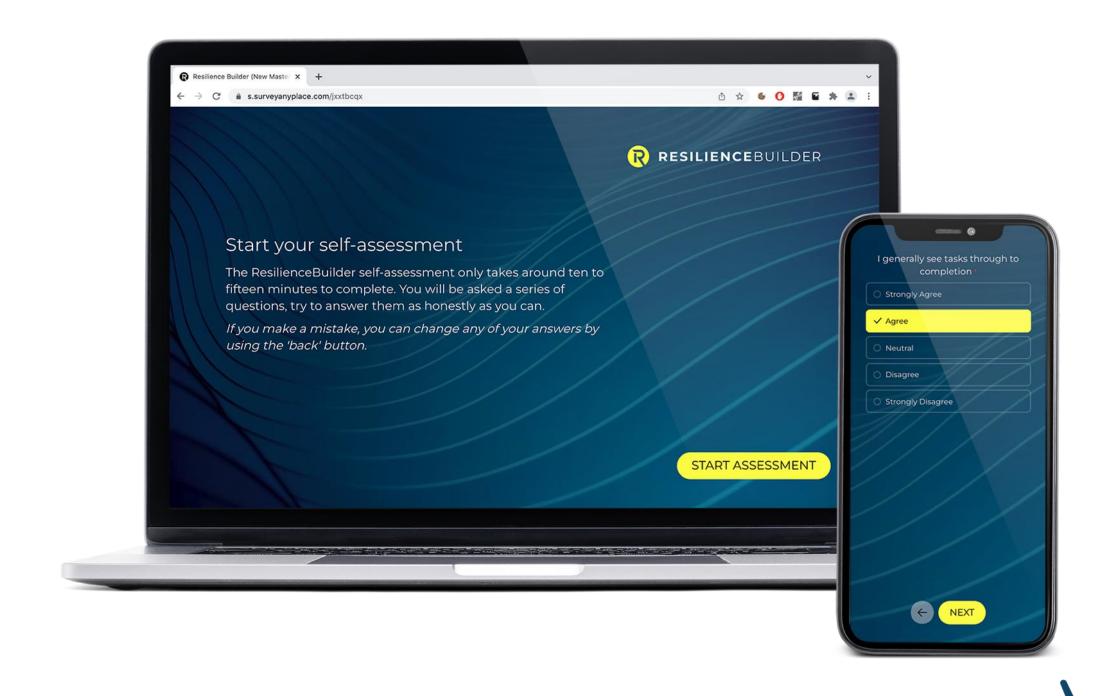
GROUP DATA
ANALYSIS



TARGETED GROUP WORKSHOP & 1:1 COACHING



RESILIENCEBUILDER® Assessment Tool & Report



ASSESSMENT TOOL

49 questions,



RESILIENCEBUILDER®
ASSESSMENT REPORT





Assessment Report



Your resilience level is - Emerging

This score indicates that there are a number of areas which you should invest in to increase your level of personal resilience. Based on the answers you provided in the questionnaire, you have also been scored in each of the five key aspects of resilience. This assessment will explain what your scores mean and provide you with information in specific, highlighted areas.



Mental Strength



Purpose



Physical Stamina



Emotional Intelligence



Social Support



Your overall resilience level is - EMERGING

This score indicates that there are a number of areas which you should invest in to increase your level of personal resilience.

How Your Resilience Score is Calculated

Your score is calculated using the answers you provided in the questionnaire. It gives an indication of your current level of resilience.

In order to actively develop resilience, it is important to firstly understand your current level, then identify what you can do to strengthen it further.

To find out how you scored in each of the five aspects of resilience, take a look at the ResilienceBuilder Model and advice pages which follow. Based on the answers you provided, you will receive guidance in areas which have been highlighted as benefiting from further development.



STRONG

This score indicates that you already have a strong level of resilience and can cope with adversity and manage stress effectively.



GROWING

This score indicates that you have a solid foundation on which to build your level of resilience, with some areas needing development.



EMERGING

This score indicates that there are a number of areas which you should invest in to increase your level of personal resilience.

ResilienceBuilder Report

ResilienceBuilder Report

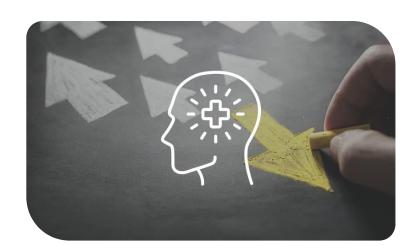




Mental Strength

In the area of Mental Strength, your level of resilience is 61%. Mental strength determines how well we cope with daily challenges, how adaptable we are when our situation changes and how we remain positive and optimistic under difficult circumstances.

Your answers to the questionnaire indicate that you may benefit from focusing on the following areas:



Adapting to Change

We live in a fast-moving world where change is the constant all around us. The global financial crisis, climate change, the global pandemic, technologically advancements and a rapidly changing business environment, all impact our lives and affect the way we live and work. During periods of change and uncertainty, we tend to focus on routine and the things we can control. However, existing practices and routines are often less effective in dealing with the new norms, so we need to be more flexible and adaptable when coping with change.



In essence, we need to embrace change and be open to new ways of working and the opportunities which they could bring. When a major change occurs we typically go into a stage of shock followed by denial, continuing to operate in the same way as before. The sooner we can move through this stage and onto acceptance, the sooner we can embrace change and move forward positively.

Positivity and Optimism

Positivity is one of the key attributes that you will need in order for you to succeed in your endeavours, as long as it is balanced with a good sense of realism, to avoid the danger of blind optimism. Increasing your own level of optimism is possible and you can start by challenging your 'self-talk' – the voice in your head which constantly comments on your life and can tend to be negative. Turning those negative thoughts into positive feelings and actions will help you develop your optimistic and positive outlook on life. Changing your self-talk will make you feel more confident, calm and in control.





Purpose

In the area of Purpose, your level of resilience is 56%. Having a clear sense of purpose and defined goals – in our personal lives and at work – is a key factor when it comes to building resilience. Knowing what we are trying to achieve helps us to bounce back and stay on course following setbacks, enabling us to remain true to ourselves and our values.

Your answers to the questionnaire indicate that you may benefit from focusing on the following areas:



Defining a Clear Purpose or Direction in Your Life

A key aspect of developing resilience is having a clear purpose or meaning to your life. Having a clear vision of where we are headed and what we are trying to achieve helps us stay on course, even when obstacles are presented along the way. Having that sense of purpose enables us to get back up when we are knocked down and stay focused on our destination. Without this sense of purpose, many people find it hard to recover from setbacks and maintain forward momentum. Having a career plan is one example of a defined purpose which can help us maintain direction and overcome obstacles.

R RESILIENCEBUILDER TIP

Defining a clear purpose or direction can take many forms, but one common factor is a clear understanding and visualisation of what success looks like. This could be in terms of your overall life e.g. 'I want to help others,' or 'I want to improve the world for future generations,' or it could be more specifically aligned, for example, to a career goal e.g. 'I want to be a VP level by the time I am 40.' Whatever your vision is, make it clear, tangible, measurable and achievable with a defined timeframe. Working with a coach can help you define your purpose and vision.

Identifying Clear Goals With Timelines and Actions

Having established your vision or purpose, it is important to break it down into clearly defined steps or milestones with actions and timelines to help you achieve success. Without this it will be very difficult to achieve your vision and you may become disheartened at the lack of progress.

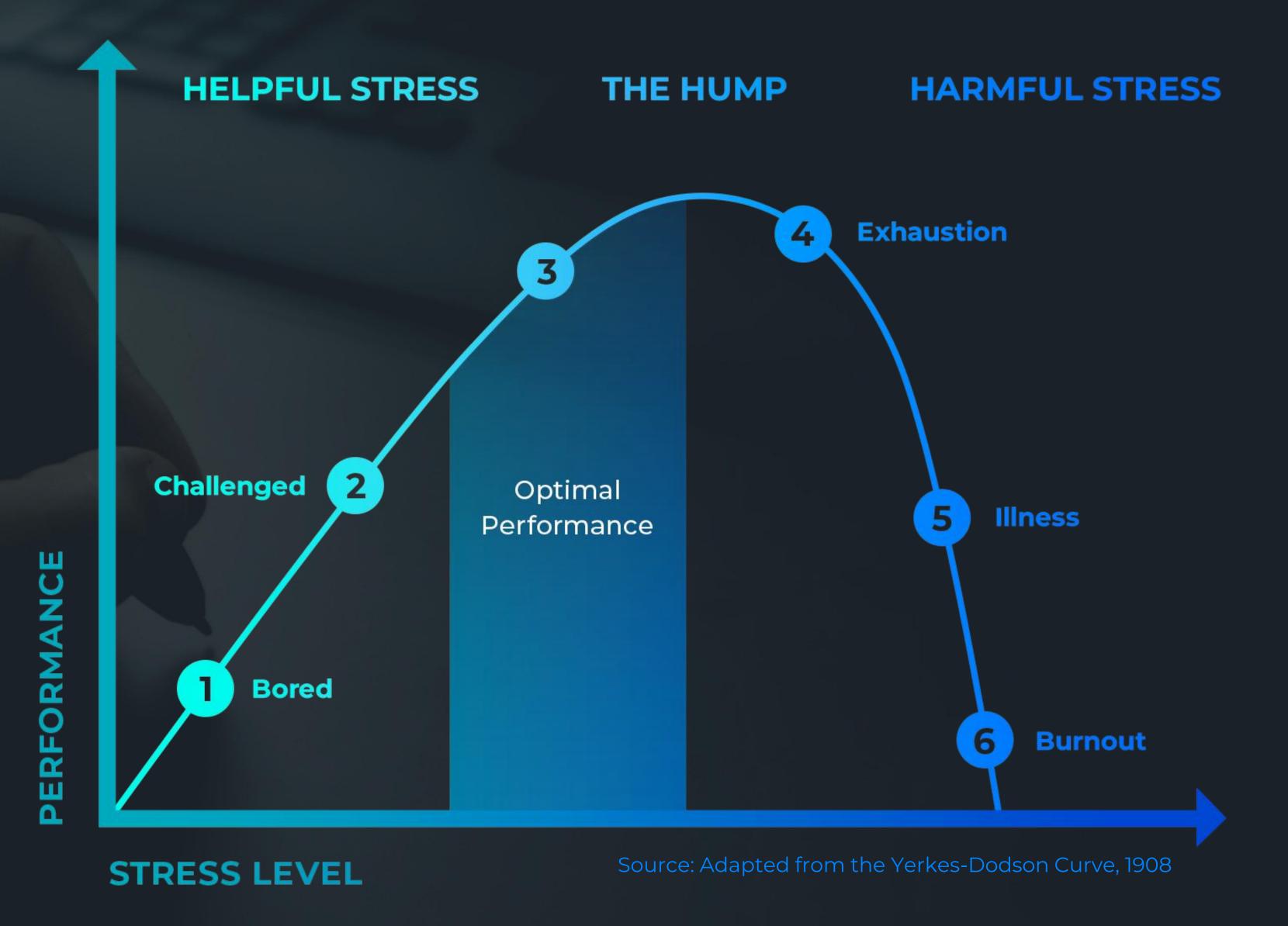
ResilienceBuilder Report





Stress v Performance

- ? Where are you now on this graph?
- ? What is the highest number you have been in past 12 months?
- ? What are the causes of stress at work?

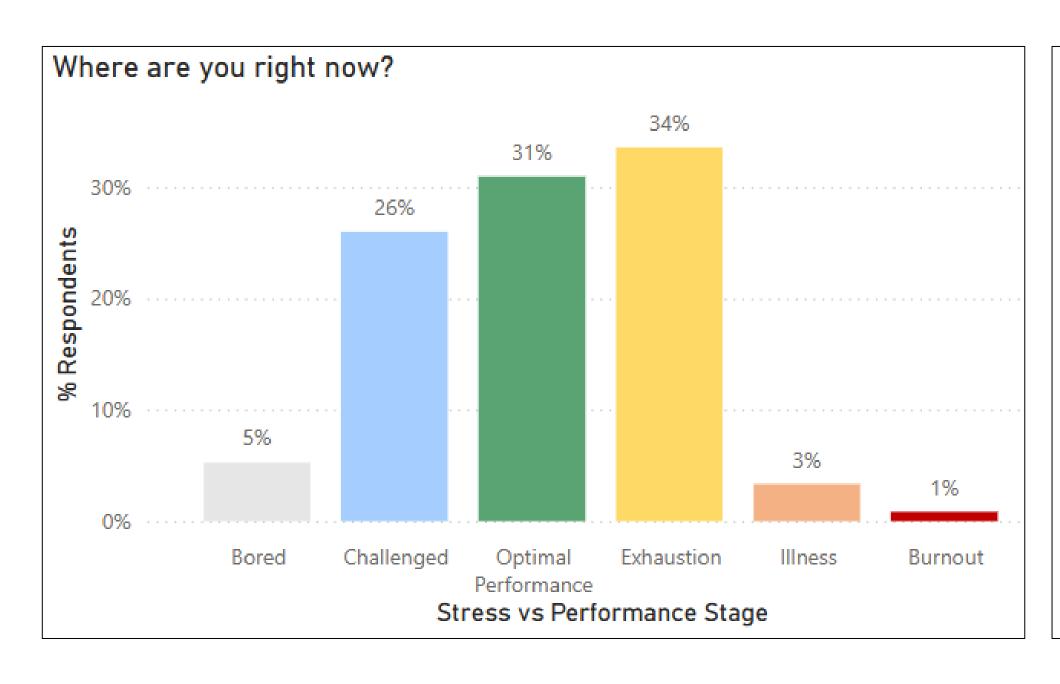


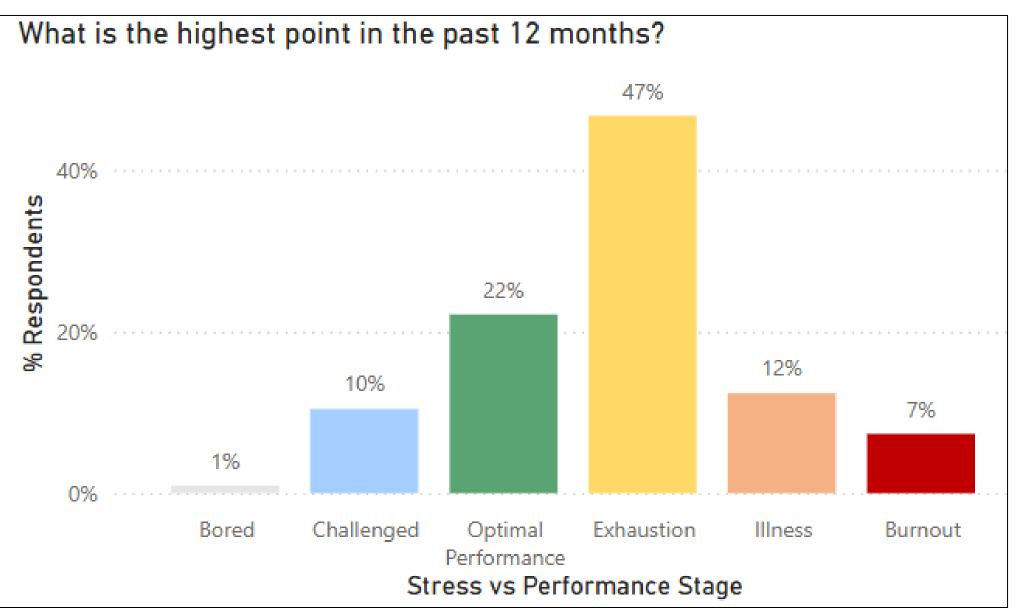
Resilience Data

RESILIENCEBUILDER®

Technology Sector N=1,151

Resilience Levels	# People	% People	Average	Average Mental	Average	Average	Average	Average Social
			Resilience Score	Strength Score	Purpose Score	Physical	Emotional	Support Score
			%	%	%	Stamina Score	Intelligence Score	%
→			~			%	%	
Strong	451	39%	85	84	90	78	85	87
Growing	682	59%	73	72	78	65	74	76
Emerging	18	2%	56	55	57	51	55	57
Overall Resilience Score	1151	100%	77	77	83	70	78	80

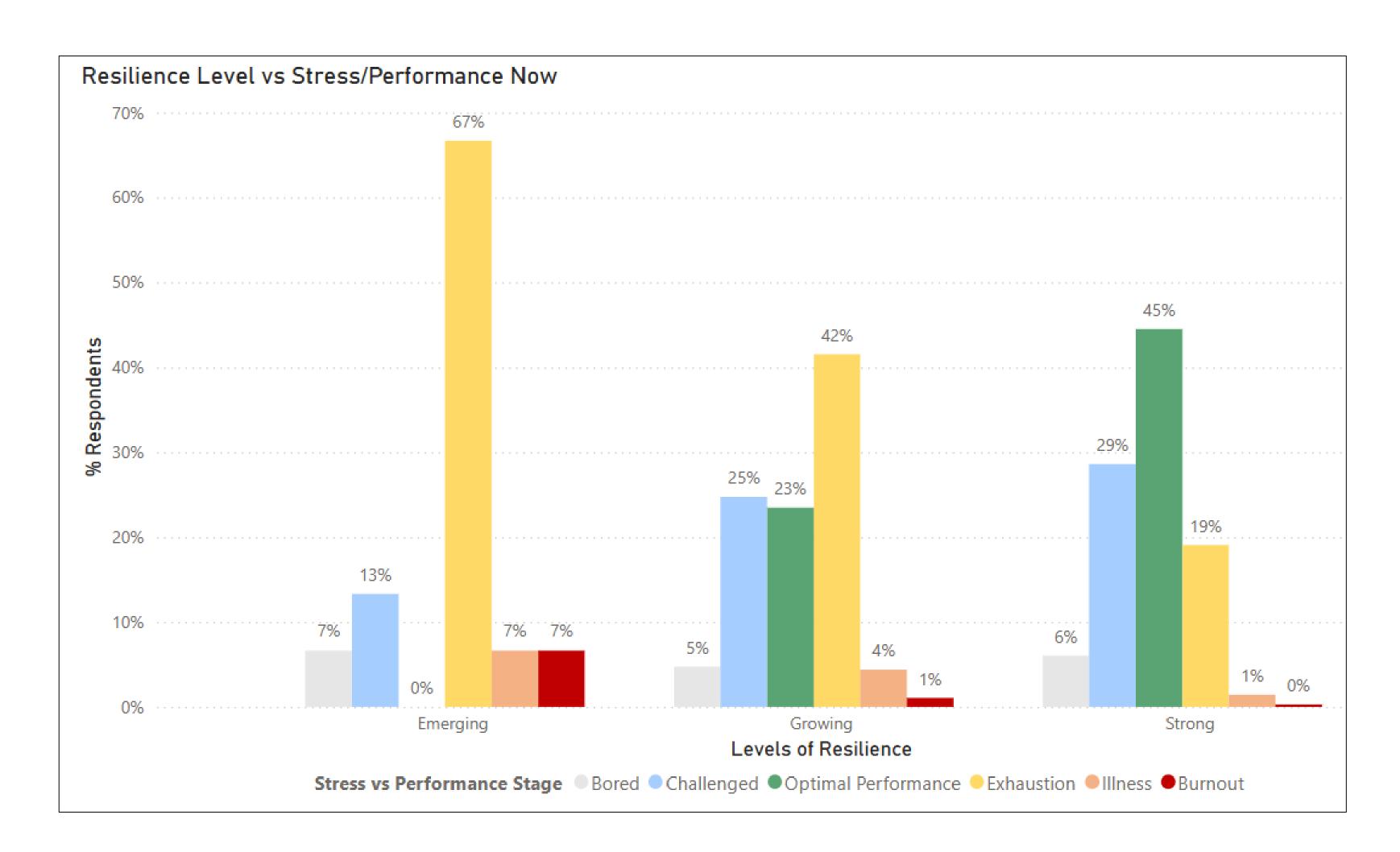




Resilience & Stress v Performance Data



Technology Sector N=1,151



People with a Strong (High) Level of Resilience are:

- c. 2 x more likely to be at optimal performance
- c 2 x more likely to avoid exhaustion
- c. 4 x more likely to avoid illness

Compared to those with Growing(average) levels of Resilience

Mental Strength & Physical Stamina



Technology Sector

Mental Strength

Resilience Levels	Individuals	Adapting to Change	Focus and Control	Perfectionism	Perseverance	Perspective	Positivity	Prioritisation	Procrastination	Self Confidence	Self Efficacy
Strong	451	1%	46%	43%	5%	7%	0%	11%	44%	2%	5%
Growing	682	21%	76%	49%	18%	36%	12%	44%	77%	45%	32%
Emerging	18	72%	100%	61%	72%	78%	89%	100%	89%	100%	89%
Total	1151	14%	65%	47%	14%	25%	9%	32%	64%	29%	22%

Note: % represents the % of people with potential challenges in each area

Physical Stamina

Resilience Levels	Individuals	Exercise	Nutrition	Separating work/home	Sleep	Time to Relax	Work/life balance
Strong	451	25%	17%	43%	26%	65%	31%
Growing	682	45%	37%	66%	51%	92%	55%
Emerging	18	83%	56%	89%	83%	94%	78%
Total	1151	38%	30%	58%	42%	82%	46%

Note: % represents the % of people with potential challenges in each area



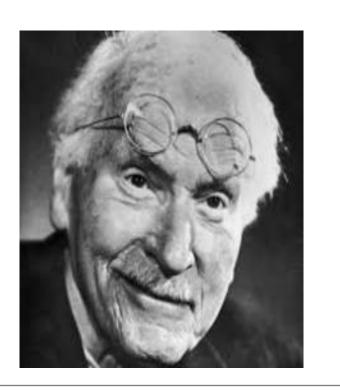


Myers Briggs Type Indicator

- Is based on the work of Carl Jung
- Assumes that behavior is based on preferences
- Theorizes that preferences are formed early in life
- There are no better or worse types to be; each type has its strengths and possible pitfalls.
- Is extensively used in individual and team coaching

"Learn your theories as well as you can, then put them aside when you touch the living miracle of the human soul."

- Carl Jung







The four preference pairs





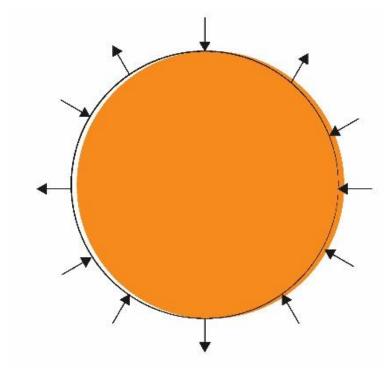
The four preference pairs

EXTRAVERSION — INTROVERSION

How do you direct and receive energy?



E-I: Characteristics



Tend to act before thinking

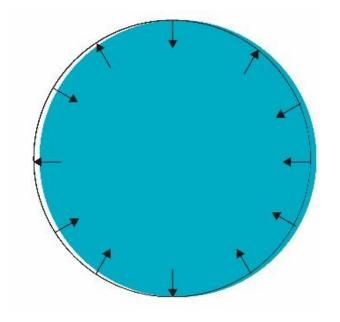
Prefer to get into action quickly

Talk things through

Are more expressive when interacting

Gain energy from interaction

Have a breadth of interests



Tend to think before acting

Prefer to spend time on reflection

Think things through

Are more contained when interacting

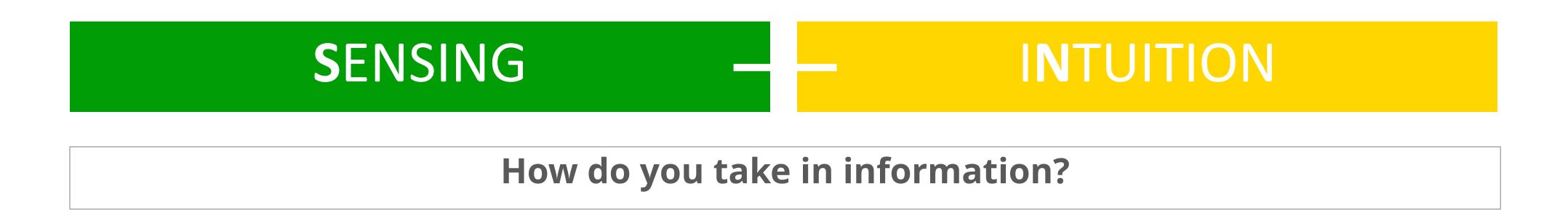
Gain energy from concentration

Have a depth of interests

Remember, Extraversion-Introversion is not about sociability or social confidence.



The four preference pairs





S-N: Characteristics



Want to know the facts
Look at the specifics
Adopt a realistic approach
Focus on the here and now
Ensure things work in practice
Collect observations



Seek out new ideas

Look at the bigger picture

Adopt an imaginative approach

Anticipate the future

Ensure things work in theory

Use conceptual frameworks

Remember, Sensing isn't "sensitive" and Intuition isn't "gut feeling."



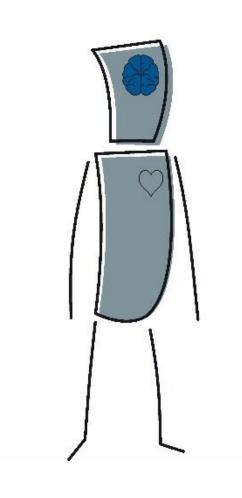
The four preference pairs



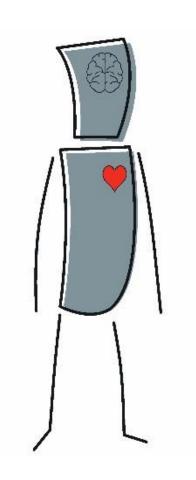
How do you decide and come to conclusions?



T-F: Characteristics



Apply logical reasoning
Use-cause and-effect analysis
Seek objective truth
Decide using impersonal criteria
Focus on tasks
Provide a critique



Apply individual values
Understand others' viewpoints
Seek harmony
Decide by personal circumstances
Focus on relationships
Offer praise

Remember, people who prefer Thinking can feel and people who prefer Feeling can think.



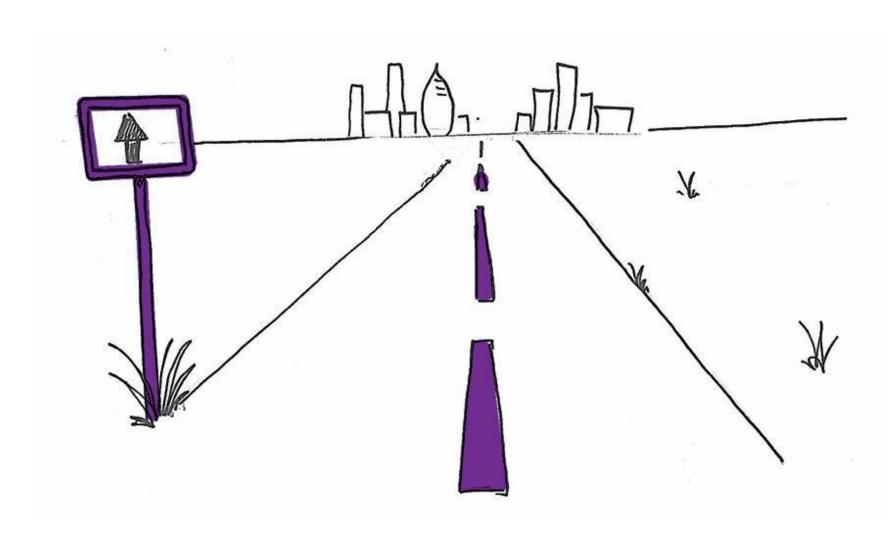
The four preference pairs

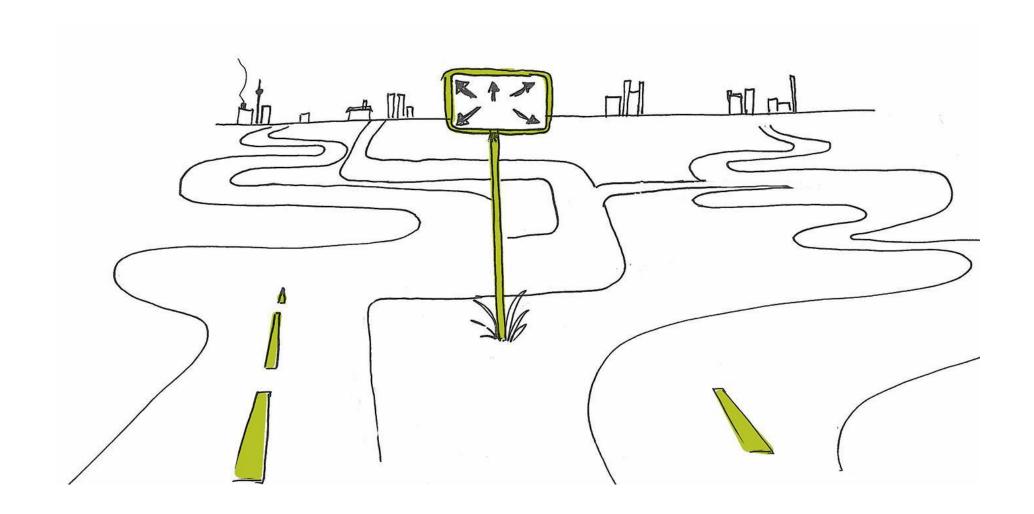
JUDGING — PERCEIVING

How do you approach the outside world?



J-P: Characteristics





Like to come to closure

Make plans

Act in a controlled way

Prefer to act within a structure

Prefer to schedule activities

Like to keep a range of choices available

Remain flexible

Respond to emerging information

Prefer to go with the flow

Prefer to be spontaneous

Remember, Judging isn't "judgmental" and Perceiving isn't "perceptive."

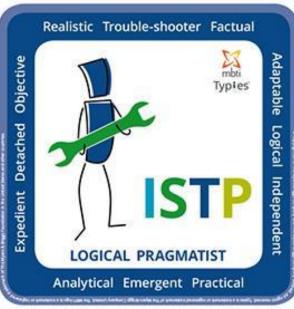






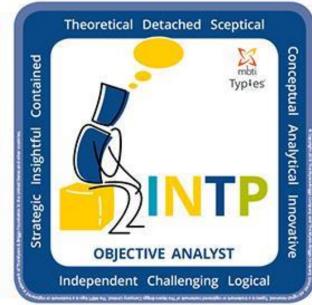
































Research into the link between Resilience and Personality Types



Research - Resilience & Personality Traits

Resilience is attributable to **multiple factors** -genetics, beliefs, personality traits, and external resources such as social support.

A large body of research has focused on the **Big Five** personality traits which include: **Openness, Conscientiousness, Extraversion, Agreeableness, and Neuroticism.**

Studies have found **significant relationships** between these **traits and resilience**.

Less research is available based on the Myers Briggs Type Indicator (MBTI) and resilience





Big 5 Personality Traits

Trait	Characteristic	High	Low
Openness to Experience	Curiosity, creativity, and a preference for novelty and variety.	Imaginative, open-minded, and adventurous	Practical, routine-oriented, and traditional.
Conscientiousness	Organised, Responsible, dependable	Disciplined, goal-oriented, and detail-focused.	Spontaneous, disorganized, and less focused on long-term goals
Extraversion	Involves sociability, energy, and enthusiasm in interactions with others.	Outgoing, assertive, and energetic.	Reserved, reflective, and independent (Introversion).
Agreeableness	Describes kindness, empathy, and cooperative behaviour.	Compassionate, trusting, and cooperative.	Competitive, skeptical, and less concerned with others' needs.
Neuroticism	Measures emotional stability versus emotional reactivity.	Prone to stress, mood swings, and anxiety.	Calm, resilient, and emotionally stable.





Big 5 Personality Traits links to Resilience

Big 5 Personality Trait	Characteristics	Link to Resilience	Research
Extraversion	Tendency to which someone seeks interaction with their environment, particularly socially, and from where	Extraverts tend to be more resilient as they are often social, optimistic and proactive	Studies consistently show that higher extraversion is associated with greater resilience.
	Introverts are generally happier in solitude, quieter, prefer to listen to others, reserved, thoughtful, find social events	Extraverts tend to seek support and engage in positive social interactions during stress ful times which can support emotional well-being.	A study by Brackett and Mayer (2003) on emotional regulation found that extraverted thinking types tend to use structured and effective strategies to manage stress, which supports resilience.
	tiring, dislike being the centre of attention, reflective.		Additionally, their focus on goals and productivity helps them maintain a sense of control during adversity, a key factor in resilience as per Bandura's self-efficacy theory (1977).
Conscientiousness	Highly conscientious individuals often display self-discipline, organisation, and a strong sense of purpose. These qualities enable them to cope effectively with adversity by planning ahead, working diligently toward goals, and staying focused.	Conscientiousness is strongly linked to resilience as it promotes perseverance.	Nakaya et al (2006) found Conscientiousness to be positively related to resilience, possibly due to their problem-focused coping style (Roesch et al 2006). Emotional stability was also positively related perhaps due to high emotional regulation and clear personal goals. Whilst Connor and Davidson (2003) also found that individuals who scored high on Extraversion, Conscientiousness, and Emotional stability (low neuroticism) tended to have higher resilience.
Openness to Experience	Individuals high in openness are often adaptable and creative in problemsolving, which helps them cope with new challenges.	They are more willing to explore different coping mechanisms, making them potentially more resilient in unfamiliar or unpredictable situations.	Wolf et al (2012) found a positive relationship between Openness to experience, Conscientiousness, and resilience.



Big 5 Personality Traits links to Resilience

Big 5 Personality Trait	Characteristics	Link to Resilience	Research
Agreeableness	People high in agreeableness are empathetic, cooperative, and compassionate, which helps them build strong social support systems.	This network of support can be crucial for resilience. However, very high agreeableness can sometimes lead to difficulties in asserting oneself in the face of adversity, making the link with resilience less straightforward.	Kurtz & Tiegreen (2005) & Waaktaar & Torgersen (2010) found individuals high in agreeableness had high levels of resilience, high self-determination and the necessary personal resources to pursue their values-driven goals.
Neuroticism	Individuals high in neuroticism are more prone to emotional instability, anxiety, and stress, which can make it	Neuroticism is negatively correlated with resilience.	A Spanish study of 439 adults (Nieto et al 2022) revealed a negative relation between resilience and neuroticism.
	difficult to bounce back from adversity.	Low neuroticism (emotional stability) is consistently linked with greater resilience.	Campbell-Sills et al. (2006) identified a strong inverse relationship between neuroticism and resilience, showing that emotional instability and excessive worry undermine coping mechanisms during stress.

Big 5 Personality Trait	Characteristics Characteristis Characteristics Characteristics Characteristics Characteristics
General Research	Oshio et al. (2018) conducted a meta-analysis showing that extraversion, conscientiousness, and emotional stability were the most significant predictors of resilience across different populations.
	A negative relationship was found between resilience and neuroticism, whilst resilience was positively associated with the other traits. Individuals high in Openness to experience often establish and invest energy in personal goals making them more resilient when faced with challenges (<i>Burtaverde 2021</i>).
General Research	Burtaverde et al 2021 found that all Big 5 personality traits, with the exception of neuroticism, were positively related to resilience, neuroticism was negatively related .They concluded that resilience can be enhanced by increasing self-determination which can be enhanced through training (Ryan & Deci 2017). People with high self-determination believe they are free to shape their own lives according to their own values and beliefs. People with low self-determination believe outcomes are largely out of their control. Self-determination is partly influenced by past experiences and includes elements such as sense of competence; determination; lack of anxiety; or depression.



Other Personality Traits linked to Resilience

Personailty Trait	Characteristics	Link to Resilience & Research
Hardiness	Characterised by commitment, control and challenge, has been shown to be strongly associated with resilience.	Individuals high in hardiness are better able to withstand stress high- stress environments (<i>Kobasa 1979</i>) and significant life stressors such as trauma (<i>Maddi et al 2006</i>).
Self-Efficacy	Belief in one's ability to succeed in specific situations, is closely linked to resilience.	Those with high self-efficacy are more likely to view challenges as surmountable and are more persistent in overcoming adversity. They are more likely to set goals, persevere, and recover quickly from setbacks (<i>Bandura 1977</i>). This trait also correlates with aspects of conscientiousness and low neuroticism.
Optimism & Positivity	Has been identified as a key factor in promoting resilience since optimistic individuals tend to maintain a positive outlook even in the face of difficulties, which helps them cope with stress and recover more quickly from setbacks.	It leads to better emotional/psychological health during adversity (<i>Carver & Scheier 2002</i>) and contributes to a "growth mindset" that helps individuals learn and grow from difficult experiences (<i>Seligman 2011</i>). Optimism overlaps with the Big 5 traits extraversion and low neuroticism (emotional stability).



Resilience & Personality Traits- MBTI

For the Myers-Briggs Type Indicator (MBTI), the relationship between personality type and resilience has been studied, but the results are **not conclusive or consistent** across all MBTI dimensions.

However, certain trends and correlations have linked **Extraversion/Introversion and Thinking/Feeling** to **resilience**.

We will explore the links between resilience and personality traits using our own research based on the **ResilienceBuilder** and **Myers Briggs Type Indicator** Tools





Resilience & Personality Traits- MBTI

Extraversion (E) vs. Introversion (I):

Previous research suggest that people with an Extroversion preference have more of the facets that contribute to resilience

- People with an Extraversion preference (E) are often seen as more resilient due to their tendency to seek social support and engage with their environment during stressful situations. Their outward focus can help them find external resources to cope.
- . People with an Introversion preference (I) may rely more on internal resources and reflection to cope with adversity.
- . While introverts can be resilient, their process may be more introspective and solitary, which can be a strength but might also delay seeking external help when needed. They may be perceived as less resilient in social context

Characteristics of Extraversion that Enhance Resilience

- Positive emotions/positivity are core characteristic of extraverts (Burtaverde & De Raad 2019).
- Adaptive coping skills when confronted with negative events, that are problem-focused, and involve social support (Oshio et al 2018, Watson et al 1996).
- Self-efficacy is mediated by extraversion (higher in extroverts/lower in introverts) (Domenech et al 2024).
- Self-esteem -Extraversion impacts self-esteem positively (Vaughan-Johnston 2021)
- Emotional regulation -extroverts handle emotions better by seeking social support (Afshar et al., 2015).
- Extraversion moderates the impact of stress through positive social interactions and emotional regulation (Oishi & Diener 2003).



Resilience & Personality Traits- MBTI

Thinking (T) v Feeling (F):

Whilst both types have characteristics that support resilience, research suggests that Thinkers are more resilient than Feelers

- Thinkers (T) often cope with adversity through logic and problem-solving, focusing on the objective facts of a situation. Their resilience may come from their ability to detach emotionally and cognitively reframe a situation, and tackle challenges methodically.
- Feelers (F), might demonstrate resilience through emotional intelligence and empathy. Their ability to connect with others emotionally and navigate the social aspects of adversity can be a strength, particularly in relational or interpersonal challenges.

Research

Several studies, indicate that individuals with a Thinking preference may exhibit resilience through cognitive reframing/reappraisal, where they appraise or reframe difficult situations in a positive way, often based on previous similar experiences.

This resilience factor moderates the relation between stressors and negative outcomes resulting in increased resilience.

Cognitive reappraisal has also been shown in studies to influence other resilience factors such as positive affect, self-efficacy, positivity, self-esteem, emotional regulation, autonomy, and positive relations (Riepenhausen et al 2022 (review of 99 studies)).



Thinking v Feeling

MBTI Thinking (T) v Feeling (F) types have different approaches to resilience based on their decision-making preferences, particularly in relation to managing stress, coping with adversity, problem-solving and emotional processing.

Strengths T Types Might Bring to resilience:

- 1. Logical Problem-Solving: analyse challenges objectively and find practical solutions under pressure.
- 2. Emotional Compartmentalisation: focused and effective in a crisis due to ability to separate emotions from decisions.
- 3. Self-Reliance: strong sense of independence allows them to foster confidence and adaptability when facing challenges.

Challenges F Types Might Face:

- 1. Emotional Sensitivity can make them more attuned to emotional distress and may lead to overwhelm in stressful situations.
- 2. Conflict Aversion: they prefer harmony, potentially delaying tough decisions or necessary confrontations.
- 3. Self-Sacrifice: increased vulnerability to burnout as they focus on others' well-being in preference to their own.



Research – Resilience & Personality Traits - MBTI

Sensing (S) vs. Intuition (N):

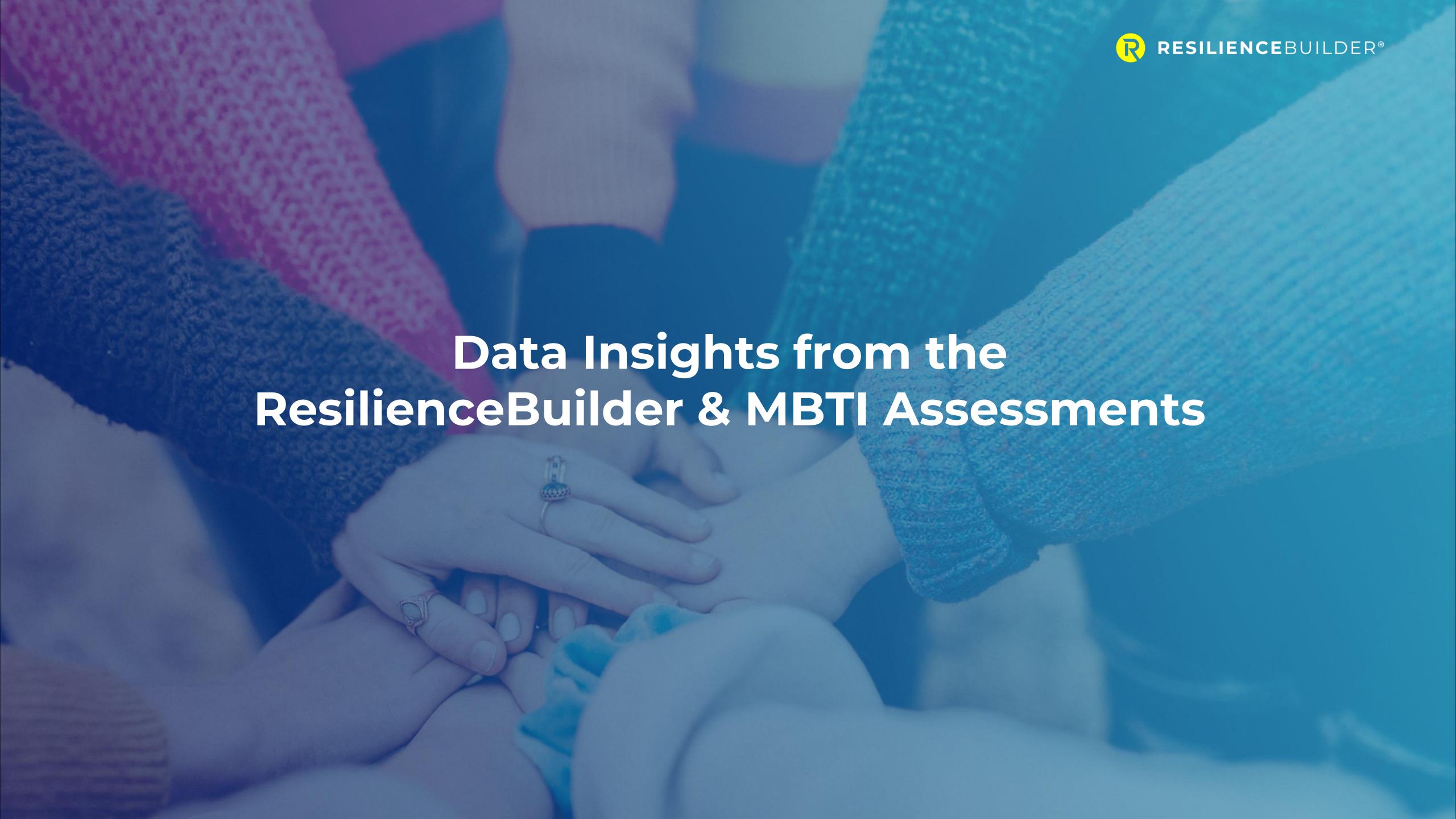
There is no evidence that either trait is more or less resilient

- Sensors (S) tend to be practical and grounded, which can contribute to resilience through focusing on the present and taking concrete actions in response to adversity.
- Intuitives (N) may demonstrate resilience through flexibility and creative problem-solving. Their ability to see possibilities and generate alternative solutions can be a source of strength, especially in ambiguous or novel situations.

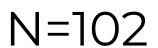
Judging (J) v Perceiving (P):

There is no evidence that either trait is more or less resilient

- Judging types (J) prefer structure and order, which can contribute to resilience by providing stability and predictability during uncertain times.
- Perceiving types (P) are more flexible and adaptable, which can be an asset in rapidly changing situations. They are more open to changing strategies and coping mechanisms, which can enhance resilience, especially when the circumstances are unpredictable.

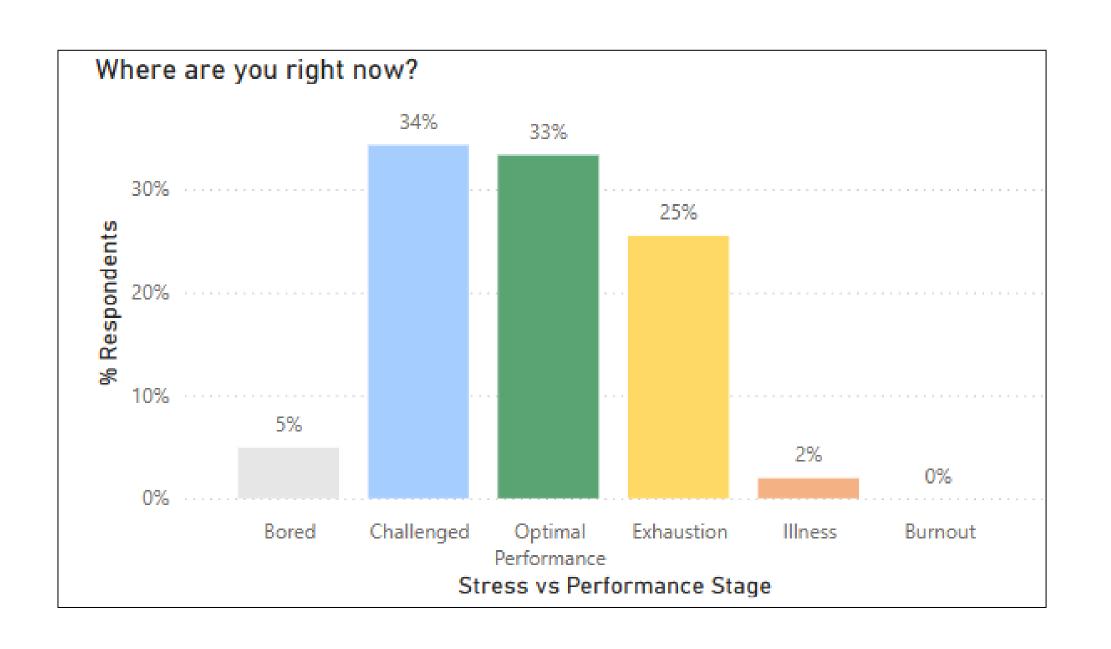


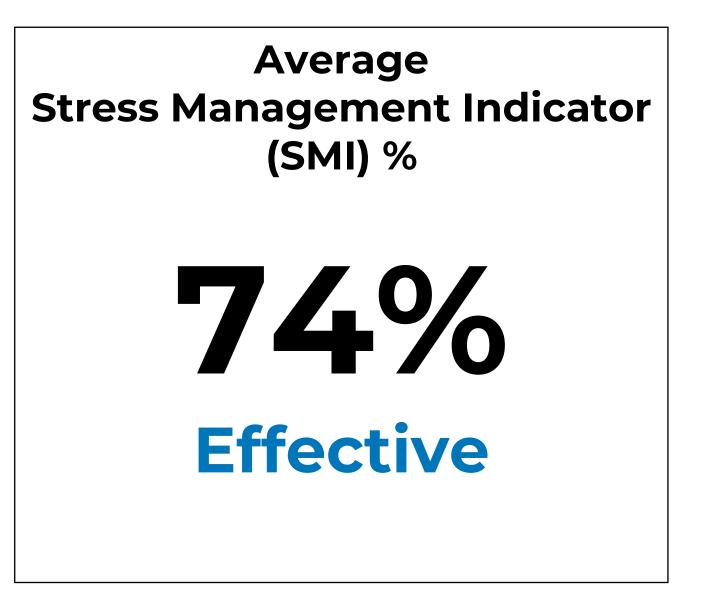
Resilience Data (All MBTI Types represented)





Resilience Levels	# People	% People	Average	Average Mental	Average	Average	Average	Average Social
			Resilience Score	Strength Score	Purpose Score	Physical	Emotional	Support Score
			%	%	%	Stamina Score	Intelligence Score	%
						%	%	
¥								
Strong	47	46%	85	84	91	74	88	86
Growing	55	54%	73	73	79	64	76	74
Overall Resilience Score	102	100%	79	78	85	69	82	80





Highly Effective >75% Effective 68-74% Mostly Effective 61-67%

Less Effective 0-60%

SMI Scale

Resilience & Stress v Performance Data

RESILIENCEBUILDER®

MBTI Sample



People with a Strong (High) Level of Resilience are:

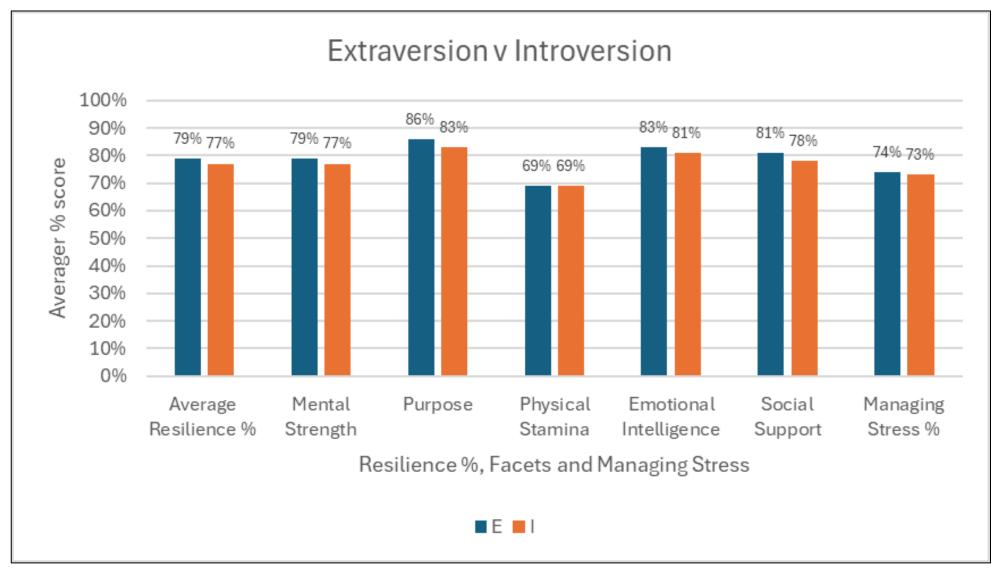
- c. 2 x more likely to be at optimal performance
- c 3 x more likely to avoid exhaustion

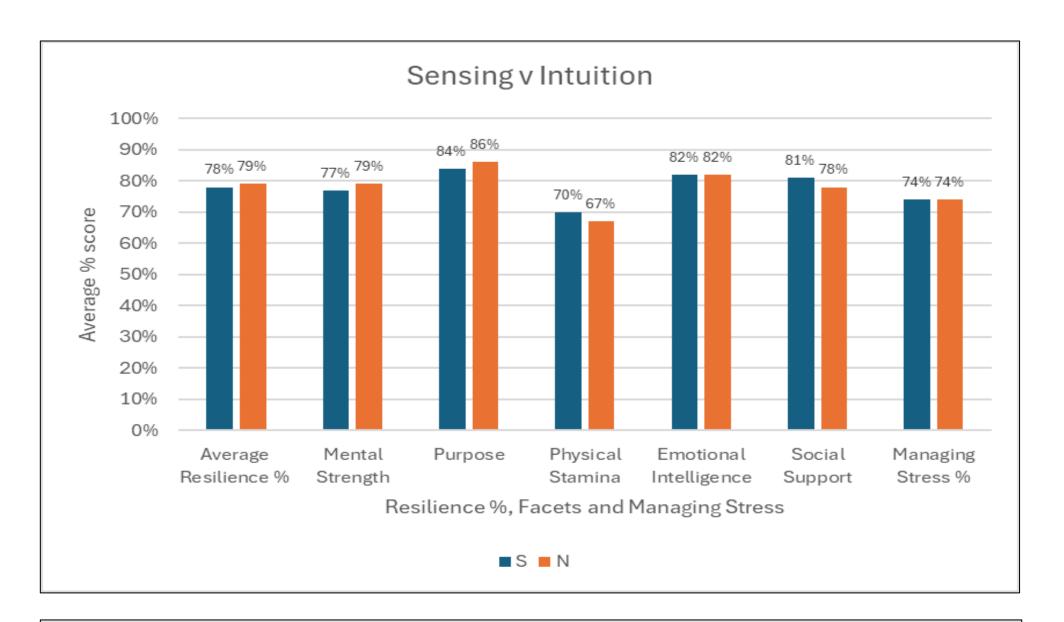
Compared to those with Growing(average) levels of Resilience

Resilience Facet Analysis

MBTI Sample







Judging v Perceiving

80%

70%

e 60% 50%

e 40%

₹ 30%

20%

10%

0%

Average

Resilience %

Mental

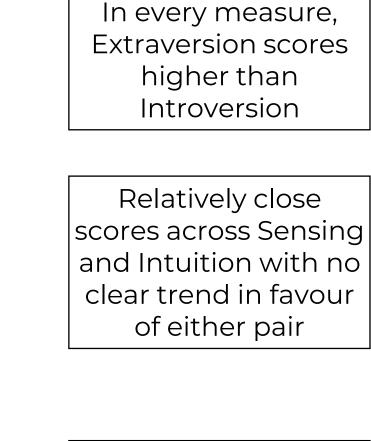
Strength

Purpose

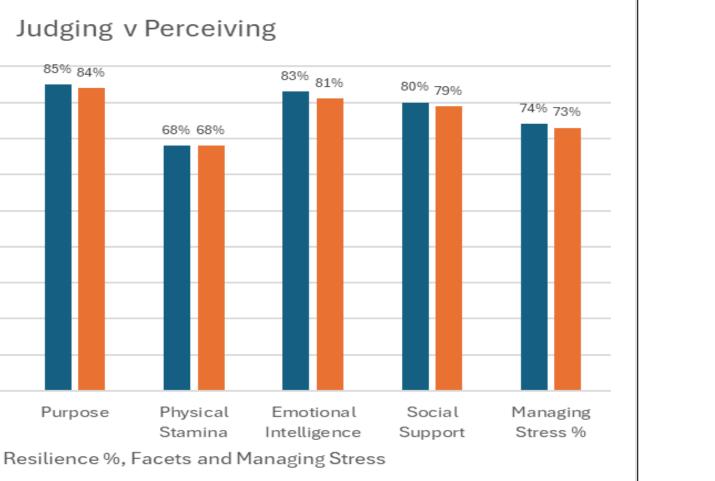
Physical

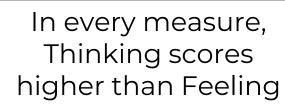
Stamina

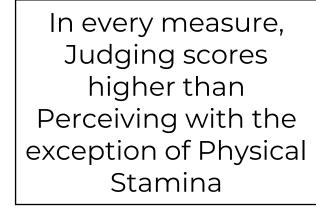
■ J ■ P

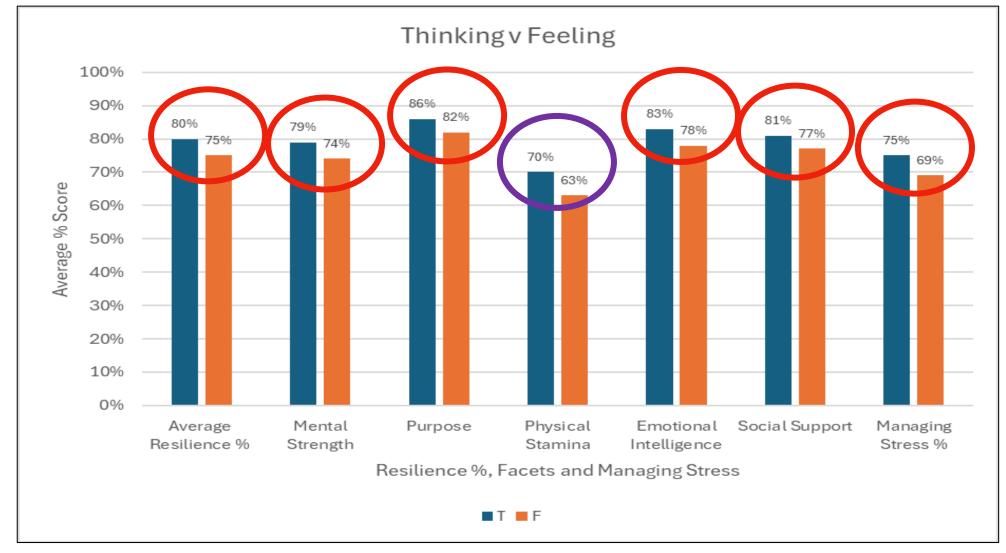


RESILIENCEBUILDER®



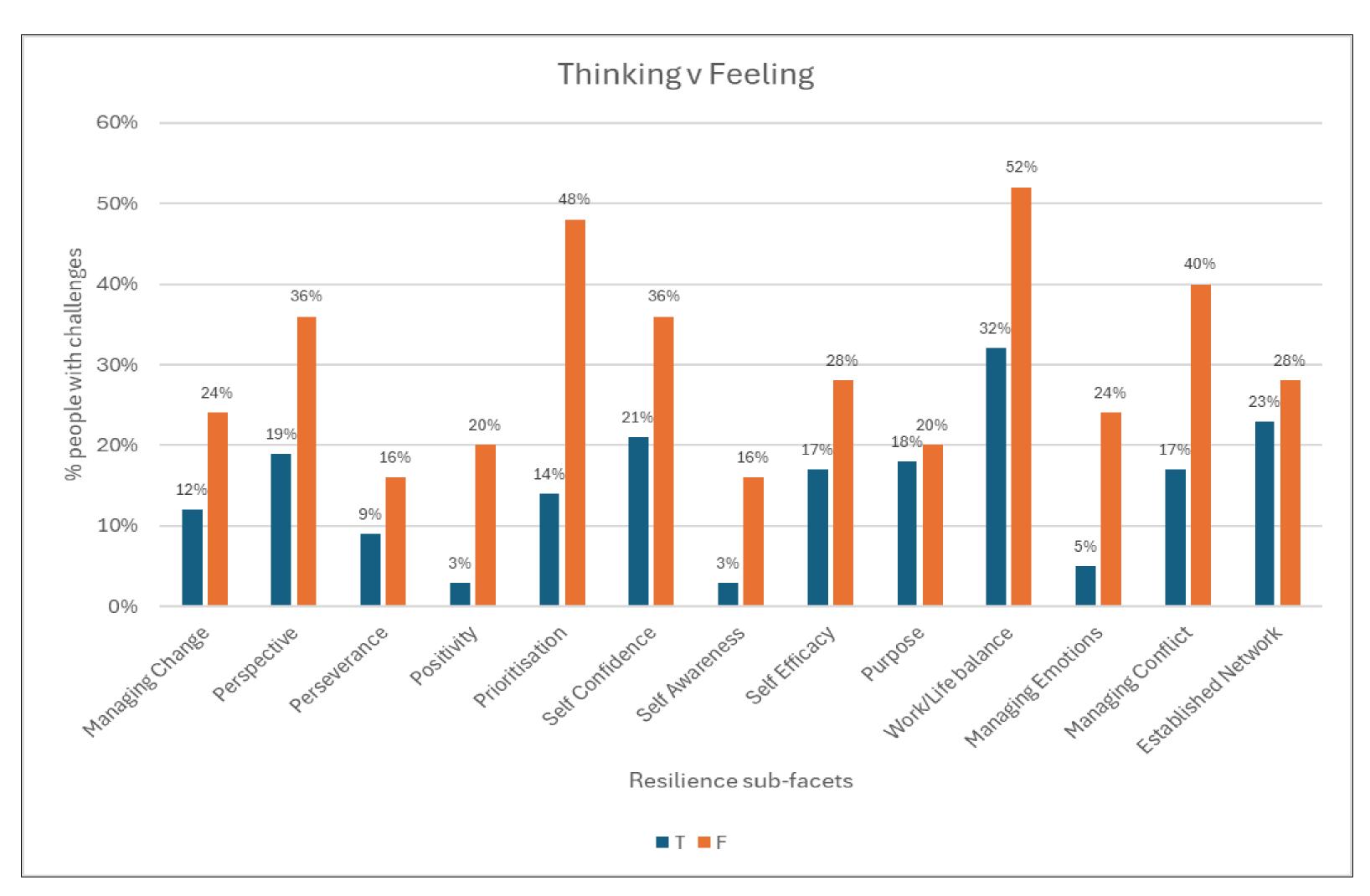






Resilience sub-facet comparison Thinking v Feeling





Resilience sub facets with highest % difference Feeling v Thinking Types

Factor	Feeling v Thinking		
1. Resilience %	-5 %pts		
2. Managing Stress %	-6 %pts		
3. Positivity	-17 %pts		
4. Self-confidence	-23 %pts		
5. Adaptability	-12 %pts		
6. Managing Emotions	-19 %pts		
7. Self Awareness	-13 %pts		
8. Self efficacy	-11 %pts		
9. Prioritisation	-34 %pts		
10. Work/Life balance	-20 %pts		
11. Perseverance	-7 %pts		

[%] represents the % of people with challenges in a specific area



Feeling Types

Challenges F Types Might Face:

1. Emotional Sensitivity can make them more attuned to emotional distress and may lead to overwhelm in stressful situations.

2. Conflict Aversion: they prefer harmony, potentially delaying tough decisions or necessary confrontations.

3. Self-Sacrifice: increased vulnerability to burnout as they focus on others' well-being in preference to their own.

Managing Emotions
- 19 % pts

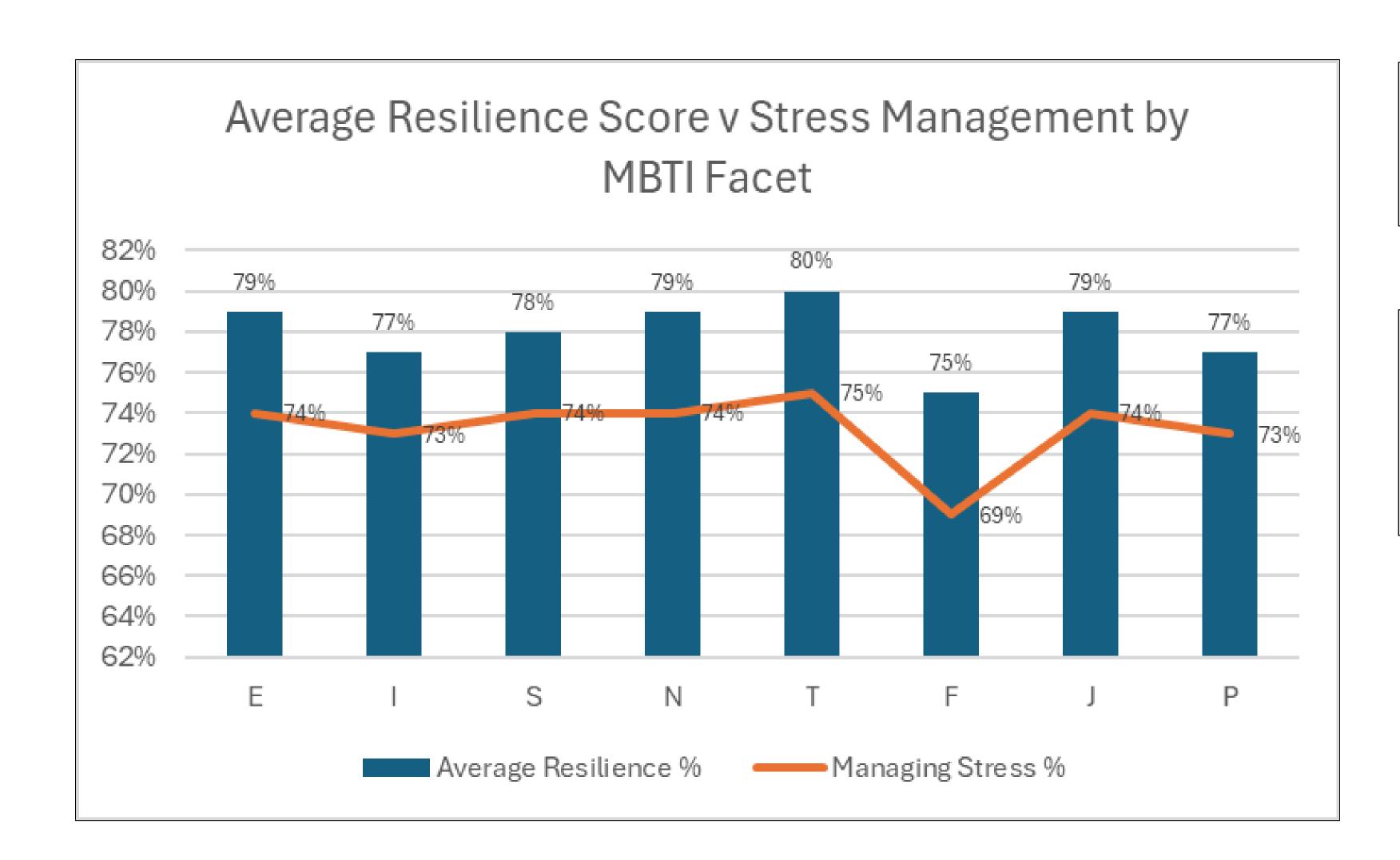
Managing Conflict
- 23 % pts

Work/Life Balance
- 20 % pts

Resilience v Stress Management



MBTI facets

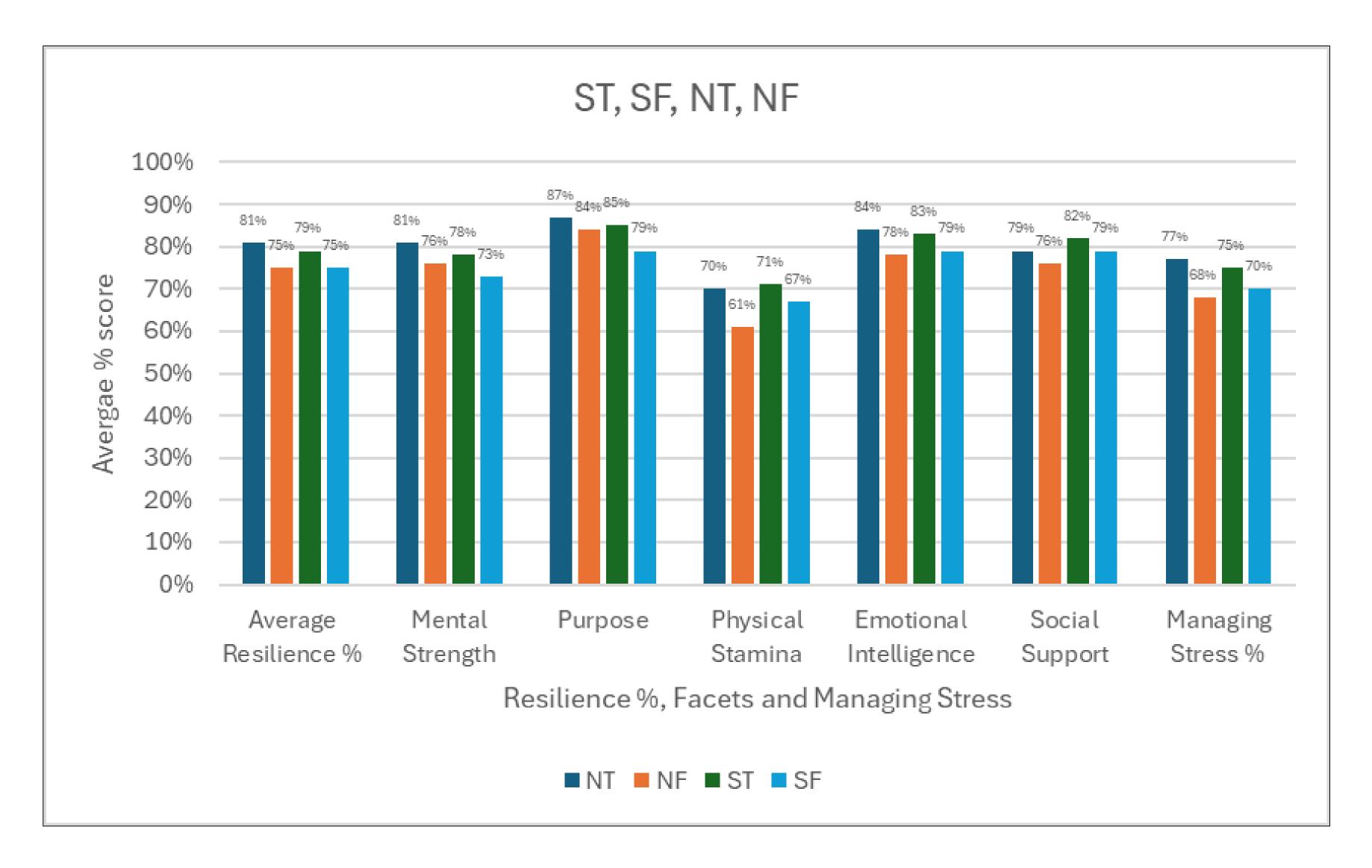


Resilience is highly correlated with our ability to manage stress

Aligns with the **Big 5** research that shows that **Resilience and Neuroticism are negatively correlated** e.g. people with high resilience have low neuroticism

Resilience Comparison NT, ST, SF, NF





NT and ST MBTI types have higher resilience and average scores in all categories compared to NF and SF MBTI types

Average resilience % of SF and NF MBTI types are the same

NF types have a higher average % score for Mental Strength and Purpose

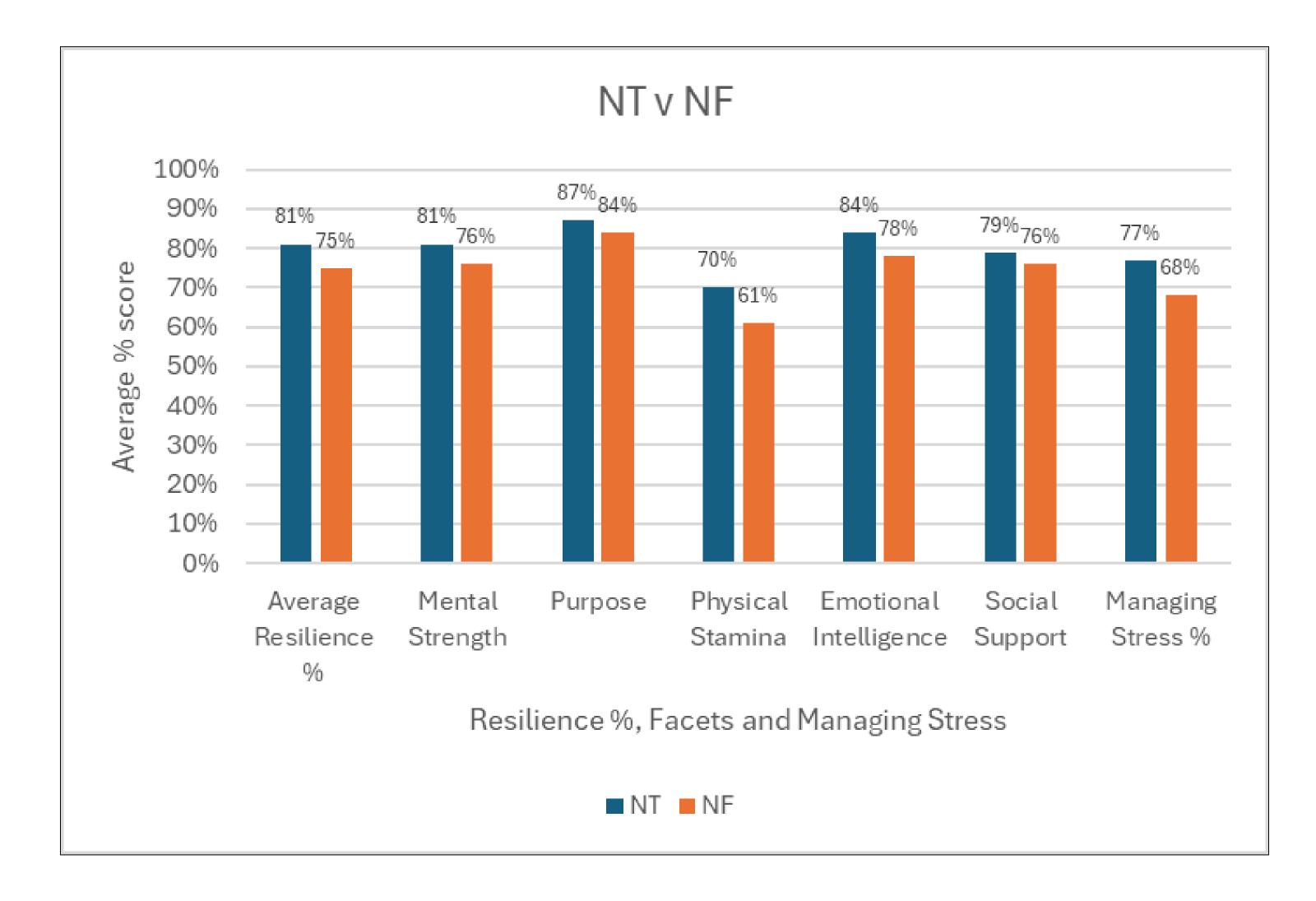
SF types have a higher average % score for Physical Stamina, EQ, Social Support and Managing Stress

Resilience Comparison

NT v NF









Intuition Thinking (NT) v Intuition Feeling (NF)

NT types are driven by logic, strategy and adaptability which makes them highly resilient, but sometimes neglect their emotional and relational needs.

NF types are more sensitive, overly affected by setbacks and stress, often set unrealistic standards, and can over-empathise leading to emotional exhaustion.

Challenges for NF Types

- 1. Emotional Intensity: NF types often experience emotions deeply, which might make them more sensitive to stress or setbacks.
- 2. Idealism: High expectations for themselves or others can lead to disappointment or burnout if reality falls short of their ideals.
- 3. Overempathy: They can become emotionally drained by taking on others' struggles, sometimes neglecting their own needs.

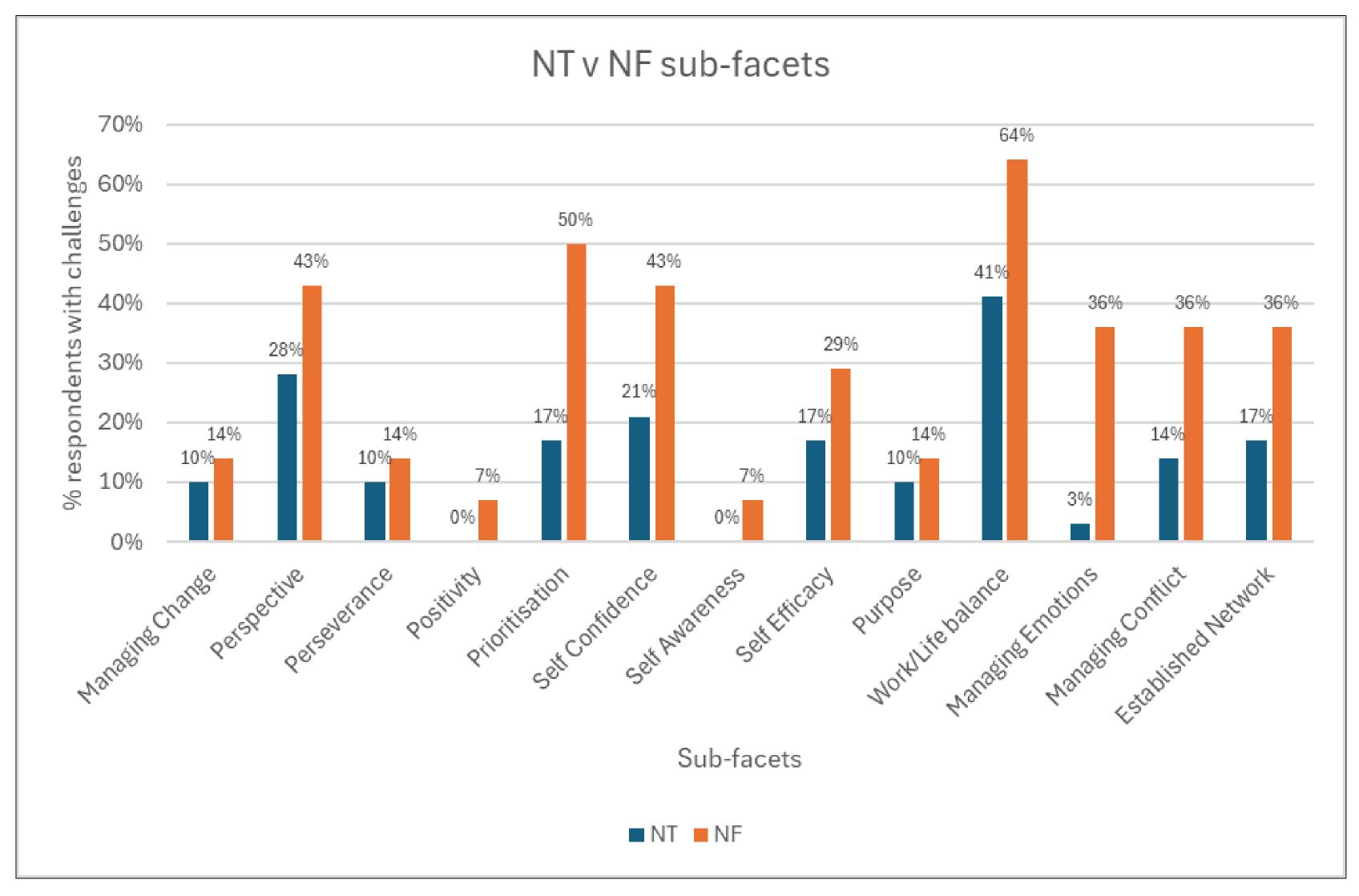
Strategies to help NF's build resilience:

- 1. Set Realistic Goals: Balancing idealism with practicality can reduce stress from unmet expectations
- 2. Prioritise Self-Care: Establishing boundaries and ensuring they meet their own emotional needs is crucial.
- 3. Reframe Challenges: Viewing setbacks as opportunities for growth aligns with their tendency to seek meaning and can enhance resilience.

•

Resilience sub-facet Comparison







Resilience factors with highest % pts difference NF v NT

Factor	NF v NT		
1. Resilience %	-6 %pts		
2. Managing Stress %	-9 %pts		
3. Positivity	-7 %pts		
4. Self-confidence	-22 %pts		
5. Adaptability	-4 %pts		
6. Managing Emotions	-33 %pts		
7. Self Awareness	-7 %pts		
8. Self efficacy	-12 %pts		
9. Prioritisation	-33 %pts		
10. Work/Life balance	-23 %pts		
11. Perseverance	-4 %pts		



Resilience & Stress v Performance Data

Most and Least Resilient MBTI Types

Highest Average Resilience Score

ESTJ

80%

Stress Management Indicator %

ESTJ

76%

Highly Effective

ESTJ, ENTJ, ENTP, most resilient MBTI types

Lowest Average Resilience Score

ENFP

73%

Stress Management Indicator %

ENFP

66%

Mostly Effective

Average
Stress Management Indicator
(SMI) %

74%

Effective

SMI Scale

Highly Effective >75%, Effective 68-74%,

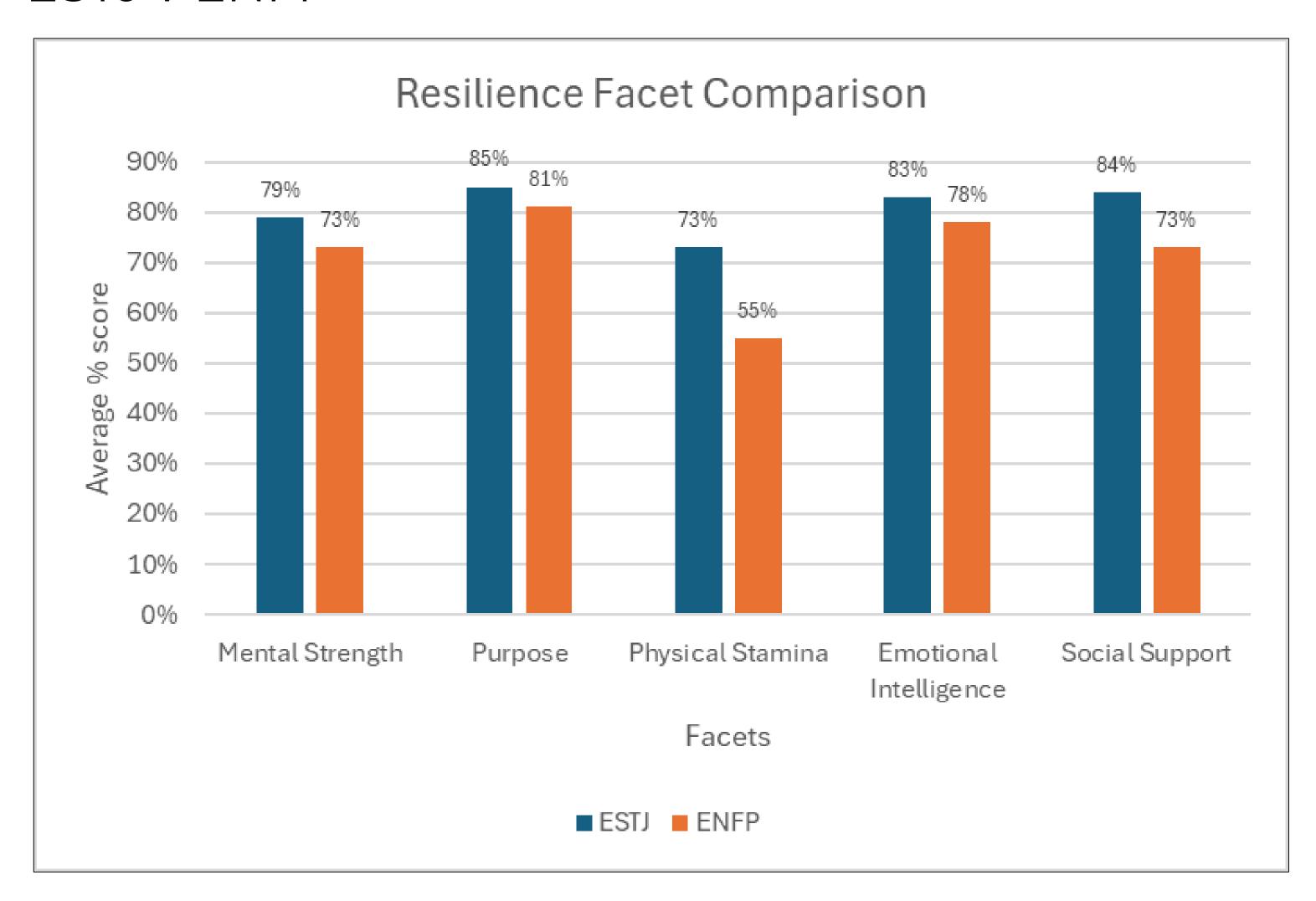
Mostly Effective 61-67%, Less Effective 0-60%

ENFP, INFJ, ISFJ, ISFP least resilient MBTI types



Resilience Facet Comparison

ESTJ v ENFP



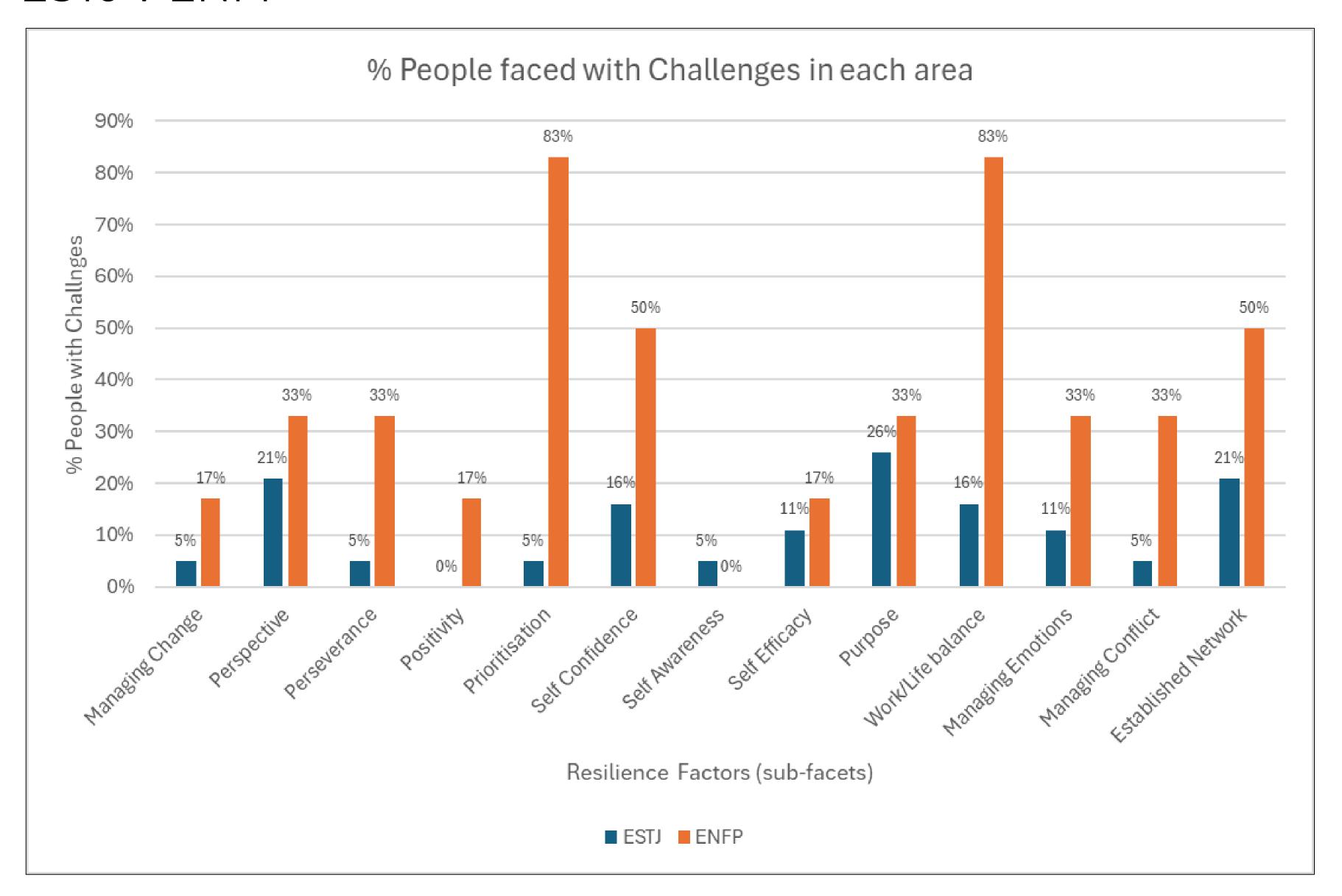
ESTJs have higher average resilience % and are highly effective at Managing Stress compared to ENFPs

Physical Stamina is significantly lower for ENFPs than ESTJs, -18%pts

Resilience Factors Analysis



ESTJ v ENFP



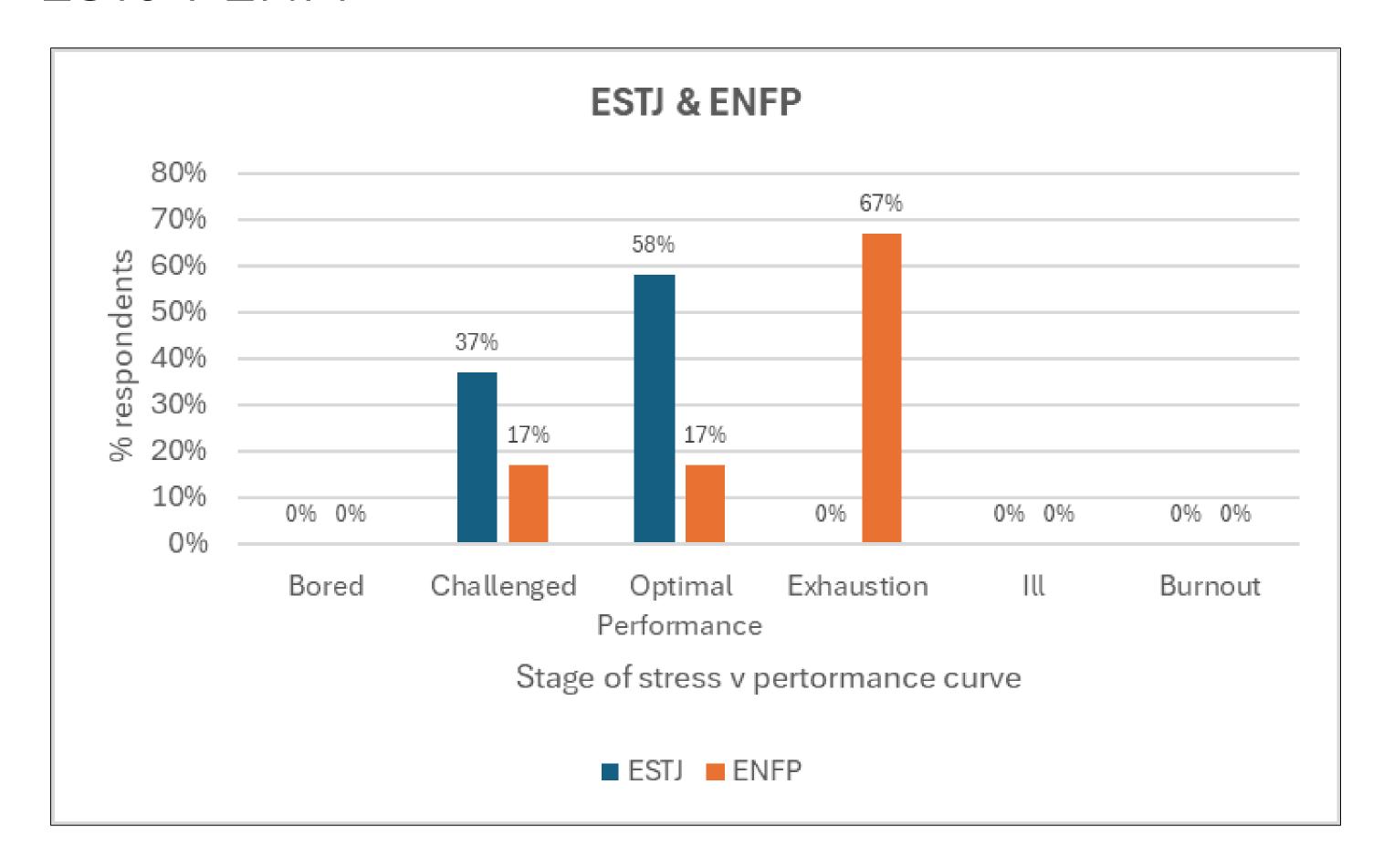
Resilience factors with highest % pts difference ENFP v ESTJ

ENFP v ESTJ
-7 %pts
-10 %pts
-17 %pts
-34 %pts
-12 %pts
-22 %pts
+5 %pts
-6 %pts
-78 %pts
-67 %pts
-28 %pts



Resilience & Stress v Performance Data

ESTJ v ENFP





58% ESTJs are in Optimal Performance compared to 17% of ENFPs

67% ENFPs are in Exhaustion compared to 17% of ESTJs



Summary of Findings - Research

Big 5

- Studies have found significant relationships between the Big 5 personality traits and resilience.
- Extraversion, Conscientiousness,
 Agreeableness and Openness are all positively related to resilience
- Neuroticism (Emotional Instability) is negatively related to resilience.



Myers Briggs Type Indicator

- Studies indicate a link between
 Extraversion/Introversion and resilience and also Thinking/Feeling and resilience
- No research evidence that either Sensing or Intuition or Judging or Perceiving is more or less resilient



Summary of Findings



ResilienceBuilder and Myers Briggs Type Indicator Key Takeaways

Myers Briggs Type Indicator

- Studies indicate a link between Extraversion/Introversion
 and resilience and also Thinking/Feeling and resilience
- No research evidence that either **Sensing or Intuition** or **Judging or Perceiving** is more or less resilient



Our Findings

- Extraversion types had a higher level of resilience than Introversion types
- Thinking types had a higher level of resilience than Feeling types
- Intuition types had a slightly higher average resilience score than Sensing types
- Judging types had a higher level of resilience than Perceiving types
- NTs and STs have a higher average resilience score than SFs and NFs
- ESTJ, ENTJ,ENTP have the highest resilience scores, whilst ENFP, INFJ, ISFJ, ISFP have the lowest.
- Our ability to **Manage Stress (Neuroticism/Emotional Stability)** is **highly correlated** with **resilience**

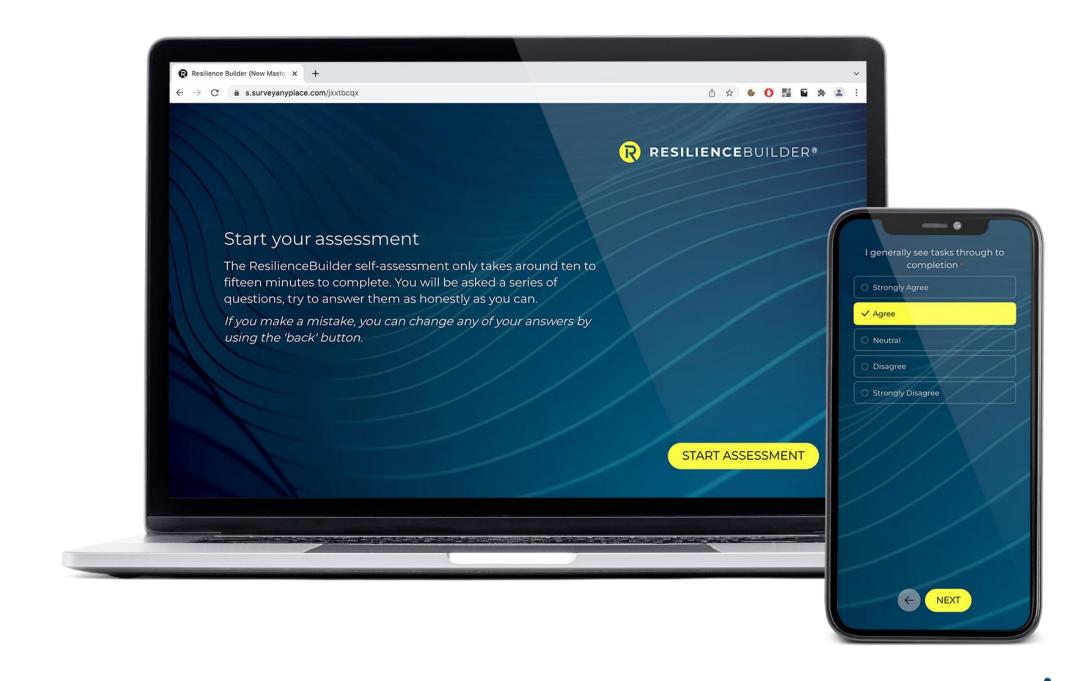




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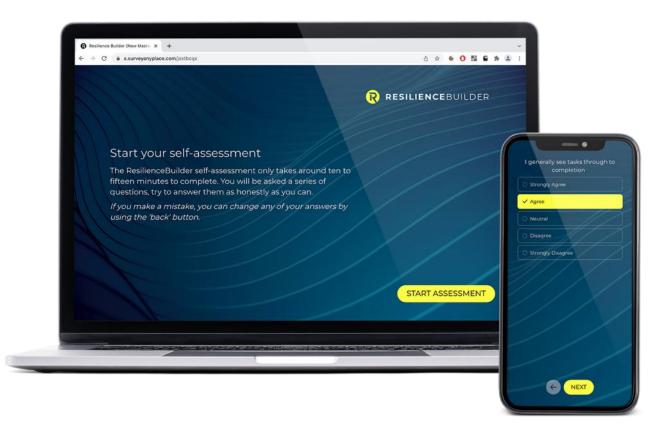


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Certification Training for Coaches





Assessment Tool

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Assessment Report

Resilience Builder Certification Training

Certification training

ResilienceBuilder Certification training is available as $2 \times \frac{1}{2}$ day sessions and covers the following:

Session 1

- Background to ResilienceBuilder
- ResilienceBuilder Assessment Tool Overview
- Assessment Tool Questions and Methodology
- ResilienceBuilder Assessment Report
- Managing 1:1 Coaching Sessions
- Target Market & Marketing Materials

Session 2

- Delivering a Group Workshop
- Workshop Objectives and format
- Workshop materials and flow
- Data Analysis
- Focus Area Materials
- Follow on activities
- Administration & Training
- Trademark, Copyright and Branding

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DISC



The DISC personality tool categorizes individuals based on four traits: Dominance, Influence, Steadiness, and Conscientiousness. Research suggests that personality traits, including those measured by DISC, may influence resilience, but the evidence is often indirect and generalized. Here's an overview of the potential connections:

1. Dominance (D)

- . Characteristics: Assertive, competitive, results-driven.
- Potential link to resilience: People high in Dominance often display confidence and a proactive approach to challenges, which can enhance resilience.
- Supporting evidence: Traits like assertiveness and problem-solving are linked to higher resilience in studies on personality and stress management.

2. Influence (I)

- . Characteristics: Enthusiastic, optimistic, social.
- Potential link to resilience: Optimism and strong social networks—common for high-Influence individuals—are known protective factors for resilience.
- Supporting evidence: Research shows that optimism correlates strongly with resilience and better coping mechanisms.

3. Steadiness (S)

- . Characteristics: Reliable, calm, team-oriented.
- Potential link to resilience: High-Steadiness individuals' calm demeanour and focus on relationships may help them maintain emotional stability during adversity.
- Supporting evidence: Emotional stability and consistent behaviour are noted in studies as contributors to resilience, particularly in collaborative environments.

4. Conscientiousness (C)

- . Characteristics: Detail-oriented, structured, disciplined.
- Potential link to resilience: High-Conscientiousness individuals may use structured problem-solving and self-discipline to navigate stress.
- Supporting evidence: Research on traits like conscientiousness indicates a connection to resilience through planned and goal-oriented coping strategies.

General Research Evidence

Trait Resilience Studies: Studies on personality frameworks (like the Big Five) suggest correlations between traits like emotional stability, extraversion, and conscientiousness with resilience.

`Since DISC overlaps conceptually with these traits, a similar relationship is plausible.